

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

Form 10-Q

(Mark One)

- QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934  
For the quarterly period ended June 30, 2018
- OR
- TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934  
For the transition period from to

Commission file number: 001-11993



**BioScrip, Inc.**

*(Exact name of registrant as specified in its charter)*

**Delaware**

*(State of incorporation)*

**1600 Broadway, Suite 700, Denver, Colorado**

*(Address of principal executive offices)*

**05-0489664**

*(I.R.S. Employer Identification No.)*

**80202**

*(Zip Code)*

**Registrant's telephone number, including area code:**

**720-697-5200**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company  Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

On August 3, 2018, there were 128,046,122 shares of the registrant's Common Stock outstanding.

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**PART I**  
**FINANCIAL INFORMATION**

**Item 1. *Financial Statements***

**BIOSCRIP, INC. AND SUBSIDIARIES**  
**CONSOLIDATED BALANCE SHEETS**  
(in thousands, except share amounts)

|   | June 30,<br>2018  | December 31,<br>2017 |
|---|-------------------|----------------------|
|   | (unaudited)       |                      |
| <b>ASSETS</b>   |                   |                      |
| <b>Current assets</b>   |                   |                      |
| Cash and cash equivalents   | \$ 20,820         | \$ 39,457            |
| Restricted cash   | 4,950             | 4,950                |
| Receivables, less allowance for doubtful accounts of \$0 and \$37,912 as of June 30, 2018 and December 31, 2017, respectively   | 96,917            | 85,522               |
| Inventory   | 25,286            | 38,044               |
| Prepaid expenses and other current assets   | 8,583             | 18,620               |
| <b>Total current assets</b>   | <b>156,556</b>    | <b>186,593</b>       |
| Property and equipment, net of accumulated depreciation of \$92,588 and \$86,675 as of June 30, 2018 and December 31, 2017, respectively  | 25,004            | 26,973               |
| Goodwill  | 367,198           | 367,198              |
| Intangible assets, net of accumulated amortization of \$44,904 and \$40,036 as of June 30, 2018 and December 31, 2017, respectively   | 14,247            | 19,114               |
| Deferred income taxes   | 1,041             | 1,098                |
| Other non-current assets  | 2,100             | 2,116                |
| <b>Total assets</b>   | <b>\$ 566,146</b> | <b>\$ 603,092</b>    |
| <b>LIABILITIES AND STOCKHOLDERS' DEFICIT</b>  |                   |                      |
| <b>Current liabilities</b>  |                   |                      |
| Current portion of long-term debt   | \$ 957            | \$ 1,722             |
| Accounts payable  | 49,264            | 65,963               |
| Amounts due to plan sponsors  | 2,184             | 4,621                |
| Accrued interest  | 6,728             | 6,706                |
| Accrued expenses and other current liabilities  | 23,028            | 26,118               |
| <b>Total current liabilities</b>  | <b>82,161</b>     | <b>105,130</b>       |
| Long-term debt, net of current portion  | 492,309           | 478,866              |
| Other non-current liabilities   | 21,151            | 21,769               |
| <b>Total liabilities</b>  | <b>595,621</b>    | <b>605,765</b>       |
| Series A convertible preferred stock, \$.0001 par value; 825,000 shares authorized; 21,643 shares issued and outstanding as of June 30, 2018 and December 31, 2017; and \$3,084 and \$2,916 liquidation preference as of June 30, 2018 and December 31, 2017, respectively    | 3,022             | 2,827                |
| Series C convertible preferred stock, \$.0001 par value; 625,000 shares authorized; 614,177 shares issued and outstanding as of June 30, 2018 and December 31, 2017; and \$89,445 and \$84,555 liquidation preference as of June 30, 2018 and December 31, 2017, respectively | 84,469            | 79,252               |
| <b>Stockholders' deficit</b>  |                   |                      |
| Preferred stock, \$.0001 par value; 5,000,000 shares authorized; no shares issued and outstanding as of June 30, 2018 and December 31, 2017, respectively   | —                 | —                    |
| Common stock, \$.0001 par value; 250,000,000 shares authorized; 128,046,122 and 127,634,012 shares issued and outstanding as of June 30, 2018 and December 31, 2017, respectively   | 13                | 13                   |
| Treasury stock, 110,496 and 5,106 shares outstanding, at cost, as of June 30, 2018 and December 31, 2017, respectively  | (327)             | (16)                 |
| Additional paid-in capital  | 621,015           | 624,762              |
| Accumulated deficit   | (737,667)         | (709,511)            |
| <b>Total stockholders' deficit</b>  | <b>(116,966)</b>  | <b>(84,752)</b>      |
| <b>Total liabilities and stockholders' deficit</b>  | <b>\$ 566,146</b> | <b>\$ 603,092</b>    |

See accompanying Notes to Unaudited Consolidated Financial Statements.

**BIOSCRIP, INC. AND SUBSIDIARIES**  
**UNAUDITED CONSOLIDATED STATEMENTS OF OPERATIONS**  
(in thousands, except per share amounts)

|  | Three Months Ended<br>June 30, |                    | Six Months Ended<br>June 30, |                    |
|--|--------------------------------|--------------------|------------------------------|--------------------|
|  | 2018                           | 2017               | 2018                         | 2017               |
| <b>Net revenue</b>   | \$ 175,789                     | \$ 218,106         | \$ 344,373                   | \$ 435,916         |
| <b>Cost of revenue (excluding depreciation expense)</b>              | 115,832                        | 150,495            | 229,368                      | 303,430            |
| <b>Gross profit</b>  | 59,957                         | 67,611             | 115,005                      | 132,486            |
| Other operating expenses   | 38,861                         | 42,293             | 78,160                       | 86,612             |
| Bad debt expense   | —                              | 6,117              | —                            | 13,160             |
| General and administrative expenses                                  | 10,931                         | 9,654              | 21,600                       | 18,920             |
| Restructuring, acquisition, integration, and other expenses, net     | 2,024                          | 4,147              | 3,906                        | 7,370              |
| Change in fair value of equity linked liabilities                    | 3,064                          | —                  | (375)                        | —                  |
| Depreciation and amortization expense                                | 6,366                          | 7,065              | 12,852                       | 14,230             |
| Interest expense   | 13,805                         | 12,630             | 27,200                       | 25,290             |
| Loss on extinguishment of debt                                       | —                              | 13,453             | —                            | 13,453             |
| (Gain) loss on dispositions  | (13)                           | 685                | (318)                        | 685                |
| <b>Loss from continuing operations, before income taxes</b>          | <b>(15,081)</b>                | <b>(28,433)</b>    | <b>(28,020)</b>              | <b>(47,234)</b>    |
| Income tax expense   | 43                             | 718                | 91                           | 1,337              |
| <b>Loss from continuing operations, net of income taxes</b>          | <b>(15,124)</b>                | <b>(29,151)</b>    | <b>(28,111)</b>              | <b>(48,571)</b>    |
| Loss from discontinued operations, net of income taxes               | (15)                           | (373)              | (45)                         | (672)              |
| <b>Net loss</b>  | <b>\$ (15,139)</b>             | <b>\$ (29,524)</b> | <b>\$ (28,156)</b>           | <b>\$ (49,243)</b> |
| Dividends on preferred stock   | (2,756)                        | (2,478)            | (5,413)                      | (4,866)            |
| <b>Loss attributable to common stockholders</b>                      | <b>\$ (17,895)</b>             | <b>\$ (32,002)</b> | <b>\$ (33,569)</b>           | <b>\$ (54,109)</b> |
| <b>Loss per common share:</b>  |                                |                    |                              |                    |
| Loss from continuing operations, basic and diluted                   | \$ (0.14)                      | \$ (0.26)          | \$ (0.26)                    | \$ (0.44)          |
| Loss from discontinued operations, basic and diluted                 | —                              | —                  | —                            | (0.01)             |
| <b>Loss per common share, basic and diluted</b>                      | <b>\$ (0.14)</b>               | <b>\$ (0.26)</b>   | <b>\$ (0.26)</b>             | <b>\$ (0.45)</b>   |
| <b>Weighted average common shares outstanding, basic and diluted</b> | <b>128,038</b>                 | <b>121,189</b>     | <b>127,906</b>               | <b>119,993</b>     |

See accompanying Notes to Unaudited Consolidated Financial Statements.

**BIOSCRIP, INC. AND SUBSIDIARIES**  
**UNAUDITED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(in thousands)

|   | Six Months Ended<br>June 30, |                  |
|---|------------------------------|------------------|
|   | 2018                         | 2017             |
| <b>Cash flows from operating activities:</b>  |                              |                  |
| Net loss  | \$ (28,156)                  | \$ (49,243)      |
| Less: Loss from discontinued operations, net of income taxes  | (45)                         | (672)            |
| Loss from continuing operations, net of income taxes  | (28,111)                     | (48,571)         |
| Adjustments to reconcile net loss from continuing operations, net of income taxes to net cash used in operating activities: |                              |                  |
| Depreciation and amortization   | 12,852                       | 14,232           |
| Amortization of deferred financing costs and debt discount  | 4,071                        | 2,875            |
| Change in fair value of equity linked liabilities   | (375)                        | —                |
| Change in deferred income taxes   | 56                           | 1,223            |
| Stock-based compensation  | 1,809                        | 954              |
| (Gain) loss on dispositions   | (318)                        | 685              |
| Loss on extinguishment of debt  | —                            | 13,453           |
| Changes in assets and liabilities:  |                              |                  |
| Receivables   | (11,397)                     | 8,491            |
| Inventory   | 12,759                       | 7,343            |
| Prepaid expenses and other assets   | 10,054                       | 5,473            |
| Accounts payable  | (16,702)                     | (10,979)         |
| Amounts due to plan sponsors  | (2,437)                      | 1,027            |
| Accrued interest  | 23                           | 31               |
| Accrued expenses and other liabilities  | (2,566)                      | (601)            |
| Net cash used in operating activities from continuing operations  | (20,282)                     | (4,364)          |
| Net cash used in operating activities from discontinued operations  | (45)                         | (672)            |
| <b>Net cash used in operating activities</b>  | <b>(20,327)</b>              | <b>(5,036)</b>   |
| <b>Cash flows from investing activities:</b>  |                              |                  |
| Purchases of property and equipment   | (6,946)                      | (4,292)          |
| <b>Net cash used in investing activities</b>  | <b>(6,946)</b>               | <b>(4,292)</b>   |
| <b>Cash flows from financing activities:</b>  |                              |                  |
| Proceeds from priming credit agreement, net of issuance costs   | —                            | 23,060           |
| Fees attributable to extinguishment of debt   | —                            | (311)            |
| Proceeds from issuance of equity, net of issuance costs   | —                            | 20,776           |
| Borrowings of long-term debt, net of expenses   | 10,000                       | 294,446          |
| Borrowings on revolving credit facility   | —                            | 563              |
| Repayments on revolving credit facility   | —                            | (55,863)         |
| Principal payments of long-term debt  | —                            | (236,770)        |
| Repayments of capital leases  | (1,185)                      | (401)            |
| Net activity from exercises of employee stock awards  | (179)                        | (153)            |
| <b>Net cash provided by financing activities</b>  | <b>8,636</b>                 | <b>45,347</b>    |
| Net change in cash and cash equivalents   | (18,637)                     | 36,019           |
| <b>Cash and cash equivalents - beginning of period</b>  | <b>44,407</b>                | <b>9,569</b>     |
| <b>Cash and cash equivalents - end of period</b>  | <b>\$ 25,770</b>             | <b>\$ 45,588</b> |
| <b>DISCLOSURE OF CASH FLOW INFORMATION:</b>   |                              |                  |
| Cash paid during the period for interest  | \$ 23,146                    | \$ 22,613        |
| Cash paid during the period for income taxes  | \$ 51                        | \$ 126           |
| <b>DISCLOSURE OF NON-CASH INVESTING AND FINANCING ACTIVITIES:</b>   |                              |                  |
| Entry into capital lease  | \$ —                         | \$ 1,327         |

See accompanying Notes to Unaudited Consolidated Financial Statements.

**BIOSCRIP, INC. AND SUBSIDIARIES**  
**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS**

**NOTE 1 — BASIS OF PRESENTATION**

These Unaudited Consolidated Financial Statements should be read in conjunction with the Audited Consolidated Financial Statements, including the notes thereto, and other information included in the Annual Report on Form 10-K of BioScrip, Inc. and its wholly-owned subsidiaries (the “Company”) for the year ended December 31, 2017 (the “Annual Report”) filed with the U.S. Securities and Exchange Commission (“SEC”). These Unaudited Consolidated Financial Statements have been prepared in accordance with U.S. generally accepted accounting principles (“GAAP”) for interim financial information, and the instructions to Form 10-Q and Article 10 of Regulation S-X promulgated under the Securities Exchange Act of 1934, as amended (the “Exchange Act”). Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements.

The information furnished in these Unaudited Consolidated Financial Statements reflects all adjustments, including normal recurring adjustments, which are, in the opinion of management, necessary for a fair presentation of the results for the interim periods presented. Operating results for the three months and six months ended June 30, 2018 require management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes and are not necessarily indicative of the results that may be expected for the full year ending December 31, 2018.

The Unaudited Consolidated Financial Statements include the accounts of the Company and its wholly-owned subsidiaries. All significant intercompany accounts and transactions have been eliminated in consolidation.

**Reclassifications**

Prior period financial statement amounts have been reclassified to conform to current period presentation.

**Immaterial Error Correction**

During the fourth quarter of 2017, the Company determined that certain prior period balances contained errors, predominantly due to a failure to appropriately account for and resolve transactions specific to suspense and clearing accounts. Management evaluated the materiality of the errors quantitatively and qualitatively, and concluded that they were not material to the financial statements of any period presented, but has elected to correct them in the accompanying prior period consolidated financial statements.

The following tables set forth the effect these corrections had on the Company’s unaudited consolidated statement of operations for the three months and six months ended June 30, 2018:

|  | Three Months Ended June 30, 2017 |             |             | Six Months Ended June 30, 2017 |             |             |
|--|----------------------------------|-------------|-------------|--------------------------------|-------------|-------------|
|  | Previously Reported              | Corrections | Revised     | Previously Reported            | Corrections | Revised     |
| Net revenue  | \$ 218,106                       | \$ —        | \$ 218,106  | \$ 435,916                     | \$ —        | \$ 435,916  |
| Gross profit   | 68,310                           | (699)       | 67,611      | 133,894                        | (1,408)     | 132,486     |
| Total Operating Expenses                               | 83,572                           | (158)       | 83,414      | 154,784                        | (354)       | 154,430     |
| Interest expense                                       | 12,715                           | (85)        | 12,630      | 25,459                         | (169)       | 25,290      |
| Loss from continuing operations, net of income taxes   | (28,695)                         | (456)       | (29,151)    | (47,686)                       | (885)       | (48,571)    |
| Loss from discontinued operations, net of income taxes | (503)                            | 130         | (373)       | (940)                          | 268         | (672)       |
| Net loss   | \$ (29,198)                      | \$ (326)    | \$ (29,524) | \$ (48,626)                    | \$ (617)    | \$ (49,243) |

Certain amounts disclosed in the accompanying notes to the financial statements have been revised to reflect the corrections.

**NOTE 2 — SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**Cash and Cash Equivalents and Restricted Cash**

Highly liquid investments with a maturity of three months or less when purchased are classified as cash equivalents. Restricted cash consists of cash balances held by financial institutions as collateral for letters of credit. These balances are reclassified to cash and cash equivalents when the underlying obligation is satisfied, or in accordance with the governing agreement. Restricted

cash balances expected to become unrestricted during the next twelve months are recorded as current assets. As of June 30, 2018, the Company had a restricted cash balance, in a money market account, of \$5.0 million to cash collateralize outstanding letters of credit.

### Collectability of Accounts Receivable

The following table sets forth the aging of our net accounts receivable (net of allowance for contractual adjustments, and prior to allowance for doubtful accounts), aged based on date of service and categorized based on the three primary overall types of accounts receivable characteristics (in thousands):

|                                  | June 30, 2018    |                 |                  | December 31, 2017 |                  |                  |
|----------------------------------|------------------|-----------------|------------------|-------------------|------------------|------------------|
|                                  | 0 - 180 days     | Over 180 days   | Total            | 0 - 180 days      | Over 180 days    | Total            |
| Government                       | \$ 15,772        | \$ 2,192        | \$ 17,964        | \$ 20,602         | \$ 10,082        | \$ 30,684        |
| Commercial                       | 69,014           | 5,091           | 74,105           | 63,767            | 18,779           | 82,546           |
| Patient                          | 3,359            | 1,489           | 4,848            | 2,577             | 7,627            | 10,204           |
| <b>Gross accounts receivable</b> | <b>\$ 88,145</b> | <b>\$ 8,772</b> | <b>96,917</b>    | <b>\$ 86,946</b>  | <b>\$ 36,488</b> | <b>123,434</b>   |
| Allowance for doubtful accounts  |                  |                 | —                |                   |                  | (37,912)         |
| <b>Net accounts receivable</b>   |                  |                 | <b>\$ 96,917</b> |                   |                  | <b>\$ 85,522</b> |

### Recent Accounting Pronouncements

In May 2014, the Financial Accounting Standards Board (“FASB”) issued Accounting Standards Update (“ASU”) 2014-09—Revenue from Contracts with Customers (Topic 606). The guidance requires an entity to recognize the amount of revenue to which it expects to be entitled for the transfer of promised goods or services to customers. The FASB delayed the effective date to annual reporting periods beginning after December 15, 2017, including interim reporting periods within that reporting period. The Company did not elect early adoption and applied the modified retrospective approach upon adoption which results in application of the new guidance only to contracts that are not completed at the adoption date and does not require adjustment of prior reporting periods. Assessment of the new guidance did not result in an opening retained earnings adjustment, but did result in the adjustment of accounts receivable as the allowance for doubtful accounts was eliminated upon implementation. Pursuant to the requirements of Topic 606, the transaction price to be recognized as revenue is estimated based upon the amount of cash ultimately expected to be collected. Therefore, amounts expected to be written off are reflected in the amount of revenue recognized upon fulfillment of the performance obligation. The new standard resulted in the recognition of amounts previously reported as bad debt expense as a reduction to revenue upon implementation; see Note 3 - Revenue.

In July 2017, the FASB issued ASU 2017-11—Earnings Per Share (Topic 260), Distinguishing Liabilities From Equity (Topic 480), and Derivatives and Hedging (Topic 815): I. Accounting for Certain Financial Instruments with Down Round Features and II. Replacement of the Indefinite Deferral for Mandatorily Redeemable Financial Instruments of Certain Nonpublic Entities and Certain Mandatorily Redeemable Noncontrolling Interests with a Scope Exception. ASU 2017-11 eliminates the requirement that a down round feature precludes equity classification when assessing whether an instrument is indexed to an entity’s own stock. A freestanding equity-linked financial instrument no longer would be accounted for as a derivative liability at fair value as a result of the existence of a down round feature. The effective date for ASU 2017-11 is for annual or any interim periods beginning after December 15, 2018. Early adoption is permitted. The adoption of this standard is not expected to have a material impact on the Company’s consolidated financial statements.

In May 2017, the FASB issued ASU 2017-09—Compensation—Stock Compensation (Topic 718): Scope of Modification Accounting. ASU 2017-09 modifies when a change to the terms or conditions of a share-based payment award must be accounted for as a modification. The new guidance requires modification accounting if the fair value, vesting condition or the classification of the award is not the same immediately before and after a change to the terms and conditions of the award. The effective date for ASU 2017-09 is for annual or any interim periods beginning after December 15, 2017. The Company adopted this ASU effective January 1, 2018. The adoption of this standard did not materially impact the Company’s consolidated financial statements.

In November 2016, the FASB issued ASU 2016-18—Statement of Cash Flows (Topic 230): Restricted Cash. ASU 2016-18 requires that a statement of cash flows explain the change during the period in the total of cash, cash equivalents, and amounts generally described as restricted cash or restricted cash equivalents. Therefore, amounts generally described as restricted cash and restricted cash equivalents should be included with cash and cash equivalents when reconciling the beginning-of-period and end-of-period total amounts shown on the statement of cash flows. The effective date for ASU 2016-18 is for annual or any interim



periods beginning after December 15, 2017. The Company adopted this ASU effective January 1, 2018. The adoption of this standard did not materially impact the Company's consolidated financial statements.

In August 2016, the FASB issued ASU 2016-15—Statement of Cash Flows (Topic 230): Classification of Certain Cash Receipts and Cash Payments. ASU 2016-15 provides guidance for eight specific cash flow issues with respect to how cash receipts and cash payments are classified in the statements of cash flows, with the objective of reducing diversity in practice. The effective date for ASU 2016-15 is for annual periods beginning after December 15, 2017, and interim periods within those fiscal years. Early adoption is permitted. The Company adopted this ASU effective January 1, 2018. The adoption of this standard did not materially impact the Company's consolidated financial statements.

In February 2016, the FASB issued ASU 2016-02—Leases (Topic 842), requiring lessees to recognize a right-of-use asset and a lease liability on the balance sheet for all leases with the exception of short-term leases. For lessees, leases will continue to be classified as either operating or finance leases in the income statement. The effective date of the new standard for public companies is for fiscal years beginning after December 15, 2018 and interim periods within those fiscal years. In January 2018, the FASB issued an additional amendment that provides a practical expedient giving companies the option to not evaluate existing or expired land easements that were not previously accounted for as leases under the current leases guidance. The amendment in the update is effective for fiscal years beginning after December 15, 2018 and interim periods within those fiscal years. Although early adoption is permitted, the Company plans to adopt the guidance on January 1, 2019. Topic 842 requires the recognition and measurement of leases at the beginning of the earliest comparative period presented in the financial statements using a modified retrospective approach, with an option to apply the transition provisions of the new guidance at the adoption date without adjusting the comparative periods presented. The Company is evaluating the effect of adoption of the updated standard on its consolidated financial statements.

### **NOTE 3 — REVENUE**

#### ***Adoption of ASC Topic 606, "Revenue from Contracts with Customers"***

On January 1, 2018, the Company adopted Topic 606 using the modified retrospective method applied to those contracts which were not completed as of January 1, 2018. Results for reporting periods beginning after January 1, 2018 are presented under Topic 606, while prior period amounts are not restated and continue to be reported in accordance with accounting standards in effect for those periods.

#### ***Infusion Revenues***

The Company generates revenue principally through the provision of infusion services to provide clinical management services and the delivery of cost effective prescription medications. Prescription drugs are dispensed either through a pharmacy participating in the Company's pharmacy network or a pharmacy owned by the Company. Fee-for-service agreements include pharmacy agreements, under which we dispense prescription medications through the Company's pharmacy facilities.

The Company provides a variety of therapies to patients. For infusion-related therapies, the Company frequently provides multiple deliverables of drugs and related nursing services. After applying the criteria from Topic 606, the Company concluded that multiple performance obligations exist in its contracts with its customers. Revenue is allocated to each performance obligation based on relative standalone price, determined based on reimbursement rates established in the third party payor contracts. Drug revenue is recognized at the time the drug is shipped, and nursing revenue is recognized on the date of service.

#### ***Revenue Recognition***

Topic 606 requires an entity to recognize revenue to depict the transfer of goods or services to customers in an amount that reflects the consideration that it expects to be entitled to in exchange for those goods or services. Topic 606 requires application of a five-step model to determine when to recognize revenue and at what amount. The revenue standard applies to all contracts with customers and revenues are to be recognized when control of the promised goods or services is transferred to the Company's patients in an amount that reflects consideration expected to be received in exchange for those goods or services.

The following table presents our revenues at amounts initially recognized for each associated payor class during the first quarter of 2018 (in millions). Sales and usage-based taxes are excluded from revenues.

|               | <b>Three Months<br/>Ended June 30,<br/>2018</b> |         | <b>Six Months Ended<br/>June 30, 2018</b> |         |
|---------------|---|---------|---|---------|
| Commercial    | \$  | 152,251 | \$  | 292,792 |
| Government    |   | 22,397  |   | 48,939  |
| Patient       |   | 1,141   |   | 2,642   |
| Total Revenue | \$  | 175,789 | \$  | 344,373 |

Absent implementation of Topic 606, the Company would have reported revenue of \$181.2 million and \$355.2 million, gross profit of \$65.3 million and \$125.8 million, and bad debt expense of \$5.4 million and \$10.8 million for the three months and six months ended June 30, 2018; and allowance for doubtful accounts of \$48.7 million at June 30, 2018. Revenue recognized relating to performance obligations satisfied in previous periods totaled \$7.7 million and \$9.0 million for the three months and six months ended June 30, 2018, respectively. These amounts primarily relate to recognition of variable consideration on contracts subject to third party settlements.

### ***Contract Assets and Liabilities***

In accordance with Topic 606, contract assets are to be recognized when an entity has the right to receive consideration in exchange for goods or services that have been transferred to a customer when that right is conditional on something other than the passage of time. The Company does not recognize contract assets as the right to receive consideration is unconditional in accordance with the passage of time criteria. Also in accordance with Topic 606, contract liabilities are to be recognized when an entity is obligated to transfer goods or services for which consideration has already been received. The Company does not receive consideration prior to the transfer of goods or services and, therefore, will not recognize contract liabilities

### ***Significant Judgments***

The Company determines implicit price concessions based on historical collection experience using a portfolio approach. The Company determines the transaction price based on gross charges for services provided, reduced by contractual adjustments based on contractual agreements and historical experience. Pursuant to the requirements of Topic 606, the transaction price to be recognized as revenue is estimated based upon the amount of cash ultimately expected to be collected. Therefore, amounts expected to be written off are reflected in the amount of revenue recognized upon fulfillment of the performance obligation as an implicit price concession.

The Company elected a practical expedient to expense sales commissions when incurred as the amortization period associated therewith is generally one year or less and the total paid is representative of less than 1.0% of total revenue. These costs are recorded in other operating expenses.

### **NOTE 4 — LOSS PER SHARE**

The Company presents basic and diluted loss per share for its common stock, par value \$0.0001 per share (“Common Stock”). Basic loss per share is calculated by dividing the net loss attributable to common stockholders of the Company by the weighted average number of shares of Common Stock outstanding during the period. Diluted loss per share is determined by adjusting the profit or loss attributable to stockholders and the weighted average number of shares of Common Stock outstanding adjusted for the effects of all dilutive potential common shares comprised of options granted, unvested restricted stocks, stock appreciation rights, warrants and Series A and Series C Preferred Stock (as defined below). Potential Common Stock equivalents that have been issued by the Company related to outstanding stock options, unvested restricted stock and warrants are determined using the treasury stock method, while potential common shares related to Series A and Series C Preferred Stock are determined using the “if converted” method.

The Company's Series A Convertible Preferred Stock, par value \$0.0001 per share (the “Series A Preferred Stock”), and Series C Convertible Preferred Stock, par value \$0.0001 per share (the “Series C Preferred Stock” and, together with the Series A Preferred Stock, the “Preferred Stock”), is considered a participating security, which means the security may participate in undistributed earnings with Common Stock. The holders of the Preferred Stock would be entitled to share in dividends, on an as-converted basis, if the holders of Common Stock were to receive dividends. The Company is required to use the two-class method when computing loss per share when it has a security that qualifies as a participating security. The two-class method is an earnings

allocation formula that determines loss per share for each class of common stock and participating security according to dividends declared (or accumulated) and participation rights in undistributed earnings. In determining the amount of net earnings to allocate to common stockholders, earnings are allocated to both common and participating securities based on their respective weighted-average shares outstanding during the period. Diluted loss per share for the Company's Common Stock is computed using the more dilutive of the two-class method or the if-converted method.

The following table sets forth the computation of basic and diluted loss per common share (in thousands, except for per share amounts):

|  | Three Months Ended<br>June 30, |                    | Six Months Ended<br>June 30, |                    |
|--|--------------------------------|--------------------|------------------------------|--------------------|
|  | 2018                           | 2017               | 2018                         | 2017               |
| <b>Numerator:</b>                                      |                                |                    |                              |                    |
| Loss from continuing operations, net of income taxes   | \$ (15,124)                    | \$ (29,151)        | \$ (28,111)                  | \$ (48,571)        |
| Loss from discontinued operations, net of income taxes | (15)                           | (373)              | (45)                         | (672)              |
| <b>Net loss</b>  | <b>\$ (15,139)</b>             | <b>\$ (29,524)</b> | <b>\$ (28,156)</b>           | <b>\$ (49,243)</b> |
| Dividends on preferred stock                           | (2,756)                        | (2,478)            | (5,413)                      | (4,866)            |
| <b>Loss attributable to common stockholders</b>        | <b>\$ (17,895)</b>             | <b>\$ (32,002)</b> | <b>\$ (33,569)</b>           | <b>\$ (54,109)</b> |
| <b>Denominator - Basic and Diluted:</b>                |                                |                    |                              |                    |
| <b>Weighted average common shares outstanding</b>      | <b>128,038</b>                 | <b>121,189</b>     | <b>127,906</b>               | <b>119,993</b>     |
| <b>Loss per Common Share:</b>                          |                                |                    |                              |                    |
| Loss from continuing operations, basic and diluted     | \$ (0.14)                      | \$ (0.26)          | \$ (0.26)                    | \$ (0.44)          |
| Loss from discontinued operations, basic and diluted   | —                              | —                  | —                            | (0.01)             |
| <b>Loss per common share, basic and diluted</b>        | <b>\$ (0.14)</b>               | <b>\$ (0.26)</b>   | <b>\$ (0.26)</b>             | <b>\$ (0.45)</b>   |

The loss attributable to common stockholders is used as the basis of determining whether the inclusion of common stock equivalents would be anti-dilutive. Accordingly, the computation of diluted shares for the three months ended June 30, 2018 and 2017 excludes the effect of 13.6 million and 18.3 million shares, respectively, and the computation of the diluted shares for the six months ended June 30, 2018 and 2017 excludes the effect of 11.8 million and 18.4 million shares, respectively, issued in connection with the PIPE Transaction, the Rights Offering, and the 2017 Warrants (see Note 5 - Stockholders' Deficit), stock options and restricted stock awards, as their inclusion would be anti-dilutive to loss attributable to common stockholders.

## NOTE 5 — STOCKHOLDERS' DEFICIT

### *Carrying Value of Series A Preferred Stock*

As of June 30, 2018, the following values were accreted pursuant to the terms of the Exchange Agreement, dated as of June 10, 2016, among the Company and the signatories thereto and recorded as a reduction of additional paid in capital in Stockholders' Deficit and a deemed dividend on the Unaudited Consolidated Statements of Operations. In addition, dividends were accrued at 11.5% from the date of issuance to June 30, 2018. The following table sets forth the activity recorded during the six months ended June 30, 2018 related to the Series A Preferred Stock (in thousands):

|   |                 |
|---|-----------------|
| <b>Series A Preferred Stock carrying value at December 31, 2017</b> | <b>\$ 2,827</b> |
| Dividends through June 30, 2018 <sup>1</sup>                        | 195             |
| <b>Series A Preferred Stock carrying value June 30, 2018</b>        | <b>\$ 3,022</b> |

<sup>1</sup> Dividends recorded reflect the increase in the Liquidation Preference associated with unpaid dividends.

**Carrying Value of Series C Preferred Stock**

As of June 30, 2018, the following values were accreted pursuant to the terms of the Exchange Agreement, dated as of June 16, 2016, among the Company and the signatories thereto and recorded as a reduction of additional paid in capital in Stockholders' Deficit and a deemed dividend on the Unaudited Consolidated Statements of Operations. In addition, dividends were accrued at 11.5% from the date of issuance to June 30, 2018. The following table sets forth the activity recorded during the six months ended June 30, 2018 related to the Series C Preferred Stock (in thousands):

|   |                  |
|---|------------------|
| <b>Series C Preferred Stock carrying value at December 31, 2017</b> | <b>\$ 79,252</b> |
| Dividends through June 30, 2018 <sup>1</sup>                        | 5,217            |
| <b>Series C Preferred Stock carrying value June 30, 2018</b>        | <b>\$ 84,469</b> |

<sup>1</sup> Dividends recorded reflect the increase in the Liquidation Preference associated with unpaid dividends.

As of June 30, 2018, the Liquidation Preference of the Series A Preferred Stock and Series C Preferred Stock was \$3.1 million and \$89.4 million, respectively.

**2017 Warrants**

In connection with the Second Lien Note Facility (as defined below), the Company also issued warrants (the "2017 Warrants") to the purchasers of the Second Lien Notes (as defined below) pursuant to a Warrant Purchase Agreement dated as of June 29, 2017 (the "Warrant Purchase Agreement"). The 2017 Warrants entitle the purchasers of the Warrants to purchase shares of Common Stock, representing at the time of any exercise of the 2017 Warrants an equivalent number of shares equal to 4.99% of the Common Stock of the Company on a fully diluted basis, subject to the terms of the Warrant Agreement governing the Warrants, dated as of June 29, 2017 (the "Warrant Agreement"); provided, however, the Warrants may not be converted to the extent that, after giving effect to such conversion, the holders of the 2017 Warrants would beneficially own, in the aggregate, in excess of (i) 19.99% of the shares of Common Stock outstanding as of June 29, 2017 (the "Closing Date") minus (ii) the shares of Common Stock that were sold pursuant to the Second Quarter 2017 Private Placement (as defined below) (the "Conversion Cap"). The Conversion Cap will not apply to the 2017 Warrants if the Company obtains the approval of its stockholders for the removal of the Conversion Cap, which the Company is required to take certain steps to attempt to obtain, subject to the terms of the Warrant Agreement.

The 2017 Warrants have a 10-year term and an initial exercise price of \$2.00 per share, and may be exercised by payment of the exercise price in cash or surrender of shares of Common Stock into which the Warrants are being converted in an aggregate amount sufficient to pay the exercise price. The exercise price and the number of shares that may be acquired upon exercise of the 2017 Warrants is subject to adjustment in certain situations, including price based anti-dilution protection whereby, subject to certain exceptions, if the Company later issues Common Stock or certain Common Stock Equivalents (as defined in the Warrant Agreement) at a price less than either the then-current market price per share or exercise price of the 2017 Warrants, then the exercise price will be decreased and the percentage of shares of Common Stock issuable upon exercise of the Warrants will remain the same, giving effect to such issuance. Additionally, the 2017 Warrants have standard anti-dilution protections if the Company effects a stock split, subdivision, reclassification or combination of its Common Stock or fixes a record date for the making of a dividend or distribution to stockholders of cash or certain assets. Upon the occurrence of certain business combinations the 2017 Warrants will be converted into the right to acquire shares of stock or other securities or property (including cash) of the successor entity. The 2017 Warrants are reflected as a liability in other non-current liabilities on the balance sheet and are adjusted to fair value at the end of each reporting period through an adjustment to earnings. The fair value of the 2017 Warrants was \$20.1 million as of June 30, 2018 and was included in other non-current liabilities on the accompanying Unaudited Consolidated Balance Sheet. Fair value adjustments of \$3.1 million and \$(0.4) million for the three months and six months ended June 30, 2018, respectively, are presented as changes in fair value of equity linked liabilities on the accompanying Unaudited Consolidated Statement of Operations.

**NOTE 6 — RESTRUCTURING, ACQUISITION, INTEGRATION, AND OTHER EXPENSES, NET**

Restructuring, acquisition, integration and other expenses include non-operating costs associated with restructuring, acquisition, and integration initiatives such as employee severance costs, certain legal and professional fees, training costs, redundant wage costs, impacts recorded from the change in contingent consideration obligations, and other costs related to contract terminations and closed branches/offices.

Restructuring, acquisition, integration, and other expenses, net in the Unaudited Consolidated Statements of Operations for the three months and six months ended June 30, 2018 and 2017 consisted of the following (in thousands):

|   | Three Months Ended<br>June 30, |                 | Six Months Ended<br>June 30, |                 |
|---|--------------------------------|-----------------|------------------------------|-----------------|
|   | 2018                           | 2017            | 2018                         | 2017            |
| Restructuring expense   | \$ 1,956                       | \$ 3,884        | \$ 3,835                     | \$ 7,090        |
| Acquisition and integration expense   | 68                             | 263             | 71                           | 280             |
| <b>Total restructuring, acquisition, integration, and other expenses, net</b> | <b>\$ 2,024</b>                | <b>\$ 4,147</b> | <b>\$ 3,906</b>              | <b>\$ 7,370</b> |

## NOTE 7 — DEBT

As of June 30, 2018 and December 31, 2017, the Company's debt consisted of the following (in thousands):

|  | June 30,<br>2018  | December 31,<br>2017 |
|--|-------------------|----------------------|
| First Lien Note Facility, net of unamortized discount  | 198,640           | 198,324              |
| Second Lien Note Facility, net of unamortized discount | 98,397            | 85,694               |
| 2021 Notes, net of unamortized discount                | 197,735           | 197,363              |
| Capital leases   | 1,471             | 2,863                |
| Less: Deferred financing costs                         | (2,977)           | (3,656)              |
| <b>Total Debt</b>                                      | <b>493,266</b>    | <b>480,588</b>       |
| Less: Current portion of long-term debt                | (957)             | (1,722)              |
| <b>Long-term debt, net of current portion</b>          | <b>\$ 492,309</b> | <b>\$ 478,866</b>    |

### Debt Facilities

On June 29, 2017 (the "Closing Date"), the Company entered into (i) a first lien note purchase agreement (the "First Lien Note Facility"), among the Company, which is the issuer under the agreement, the financial institutions and note purchasers from time to time party to the agreement (the "First Lien Note Purchasers"), and Wells Fargo Bank, National Association, in its capacity as collateral agent for itself and the First Lien Note Purchasers (the "First Lien Collateral Agent"), pursuant to which the Company issued first lien senior secured notes in an aggregate principal amount of \$200.0 million (the "First Lien Notes"); and (ii) a second lien note purchase agreement (the "Second Lien Note Facility" and, together with the First Lien Note Facility, the "Notes Facilities") among the Company, which is the issuer under the agreement, the financial institutions and note purchasers from time to time party to the agreement (the "Second Lien Note Purchasers"), and Wells Fargo Bank, National Association, in its capacity as collateral agent for itself and the Second Lien Note Purchasers (the "Second Lien Collateral Agent" and, together with the First Lien Collateral Agent, the "Collateral Agent"), pursuant to which the Company (a) issued second lien senior secured notes in an aggregate initial principal amount of \$100.0 million (the "Initial Second Lien Notes") and (b) had the ability to draw upon the Second Lien Note Facility and issue second lien delayed draw senior secured notes, which was exercised on June 21, 2018, in an aggregate initial principal amount of \$10.0 million, representing the maximum borrowings allowed on this facility (the "Second Lien Delayed Draw Notes" and, together with the Initial Second Lien Notes, the "Second Lien Notes"; the Second Lien Notes, together with the First Lien Notes, the "Notes"). Funds managed by Ares are acting as lead purchasers for the Notes Facilities.

The Company used the proceeds of the sale of the First Lien Notes and the Initial Second Lien Notes to repay in full all amounts outstanding under the Prior Credit Agreements and extinguished the liability. Each of the Prior Credit Agreements was terminated following such repayment. The Company used the remaining proceeds of \$15.9 million, net of \$0.2 million in issuance costs, from the Notes Facilities and the Second Quarter 2017 Private Placement for working capital and general corporate purposes.

The First Lien Notes accrue interest, payable monthly in arrears, at a floating rate or rates equal to, at the option of the Company, (i) the base rate (defined as the highest of the Federal Funds Rate plus 0.5% per annum, the Prime Rate as published by The Wall Street Journal and the one-month London Interbank Offered Rate ("LIBOR") (subject to a 1.0% floor) plus 1.0%), or (ii) the one-month LIBOR rate (subject to a 1.0% floor), plus a margin of 6.0% if the base rate is selected or 7.0% if the LIBOR Option is selected. The First Lien Notes mature on August 15, 2020, provided that if the Company's existing 8.875% Senior Notes due 2021 (the "2021 Notes") are refinanced prior to August 15, 2020, then the scheduled maturity date of the First Lien Notes shall be June 30, 2022.

The First Lien Notes will amortize in equal quarterly installments equal to 0.625% of the aggregate principal amount of the First Lien Note Facility, commencing on September 30, 2019, and on the last day of each third month thereafter, with the balance payable at maturity. The First Lien Notes are pre-payable at the Company's option at specified premiums to the principal amount that will decline over the term of the First Lien Note Facility. If the First Lien Notes are prepaid prior to the second anniversary of the Closing Date, the Company will be required to pay a make-whole premium based on the present value (using a discount rate based on the specified treasury rate plus 50 basis points) of all remaining interest payments on the First Lien Notes being prepaid prior to the second anniversary of the Closing Date, plus 4.0% of the principal amount of First Lien Notes being prepaid. On or after the second anniversary of the Closing Date, the prepayment premium is 4.0%, which declines to 2.0% on or after the third anniversary of the Closing Date, and declines to 0.0% on or after the fourth anniversary of the Closing Date. At any time, the Company may pre-pay up to \$50.0 million in aggregate principal amount of the First Lien Notes from internally generated cash without incurring any make-whole or prepayment premium. The occurrence of certain events of default may increase the applicable rate of interest by 2.0% and could result in the acceleration of the Company's obligations under the First Lien Note Facility prior to stated maturity and an obligation of the Company to pay the full amount of its obligations under the First Lien Note Facility.

The First Lien Note Facility contains customary events of default that include, among others, non-payment of principal, interest or fees, violation of covenants, inaccuracy of representations and warranties, bankruptcy and insolvency events, material judgments, cross-defaults to material indebtedness and events constituting a change of control. In addition, the obligations under the First Lien Note Facility will be guaranteed by joint and several guarantees from the Company's subsidiaries.

In connection with the First Lien Note Facility, the Company, its subsidiaries and the First Lien Collateral Agent entered into a First Lien Guaranty and Security Agreement, dated as of June 29, 2017 (the "First Lien Guaranty and Security Agreement"). Pursuant to the First Lien Guaranty and Security Agreement, the obligations under the First Lien Notes will be secured by first priority liens on, and security interests in, substantially all of the assets of the Company and its subsidiaries.

The Second Lien Notes accrue interest, payable monthly in arrears, at a floating rate or rates equal to, at the option of the Company, (i) one-month LIBOR (subject to a 1.25% floor) plus 9.25% per annum in cash, (ii) one-month LIBOR (subject to a 1.25% floor) plus 11.25% per annum, which amount will be capitalized on each interest payment date, or (iii) one-month LIBOR (subject to a 1.25% floor) plus 10.25% per annum, of which one-half LIBOR plus 4.625% per annum will be payable in cash and one-half LIBOR plus 5.625% per annum will be capitalized on each interest payment date, provided that, in each case, if any permitted refinancing indebtedness with which the 2021 Notes are refinanced requires or permits the payment of cash interest, all of the interest on the Second Lien Notes shall be paid in cash. The Second Lien Notes mature on August 15, 2020, provided that if the 2021 Notes are refinanced prior to August 15, 2020, then the scheduled maturity date of the Second Lien Notes shall be June 30, 2022.

In connection with the Second Lien Note Facility, the Company also issued warrants (the "2017 Warrants") to the purchasers of the Second Lien Notes pursuant to a Warrant Purchase Agreement dated as of June 29, 2017 (the "Warrant Purchase Agreement"). The 2017 Warrants entitle the purchasers of the Warrants to purchase shares of Common Stock, representing at the time of any exercise of the 2017 Warrants an equivalent number of shares equal to 4.99% of the Common Stock of the Company on a fully diluted basis, subject to the terms of the Warrant Agreement governing the Warrants, dated as of June 29, 2017 (the "Warrant Agreement"). The 2017 Warrants, considered a derivative and subject to remeasurement at each reporting period, are reflected in other non-current liabilities at a fair value of \$20.1 million.

The Second Lien Notes are not subject to scheduled amortization installments. The Second Lien Notes are pre-payable at the Company's option at specified premiums to the principal amount that will decline over the term of the Second Lien Note Facility. If the Second Lien Notes are prepaid prior to the third anniversary of the Closing Date, the Company will need to pay a make-whole premium based on the present value (using a discount rate based on the specified treasury rate plus 50 basis points) of all remaining interest payments on the Second Lien Notes being prepaid prior to the third anniversary of the Closing Date, plus 4.0% of the principal amount of Second Lien Notes being prepaid. On or after the third anniversary of the Closing Date, the prepayment premium is 4.0%, which declines to 2.0% on or after the fourth anniversary of the Closing Date, and declines to 0.0% on or after the fifth anniversary of the Closing Date. The occurrence of certain events of default may increase the applicable rate of interest by 2.0% and could result in the acceleration of the Company's obligations under the Second Lien Note Facility prior to stated maturity and an obligation of the Company to pay the full amount of its obligations under the Second Lien Note Facility.

The Second Lien Note Facility contains customary events of default that include, among others, non-payment of principal, interest or fees, violation of covenants, inaccuracy of representations and warranties, bankruptcy and insolvency events, material judgments, cross-defaults to material indebtedness and events constituting a change of control. In addition, the obligations under the Second Lien Note Facility will be guaranteed by joint and several guarantees from the Company's subsidiaries.

In connection with the Second Lien Note Facility, the Company, its subsidiaries and the Second Lien Collateral Agent entered into a Second Lien Guaranty and Security Agreement, dated as of June 29, 2017 (the “Second Lien Guaranty and Security Agreement”). Pursuant to the Second Lien Guaranty and Security Agreement, the obligations under the Second Lien Notes will be secured by second priority liens on, and security interests in, substantially all of the assets of the Company and its subsidiaries.

In connection with the First Lien Note Facility and the Second Lien Note Facility, the Company, the First Lien Collateral Agent and the Second Lien Collateral Agent, entered into an intercreditor agreement containing customary provisions to, among other things, subordinate the lien priority of the liens granted under the Second Lien Note Facility to the liens granted under the First Lien Note Facility.

### 2021 Notes

On February 11, 2014, the Company issued \$200.0 million aggregate principal amount of the 2021 Notes. The 2021 Notes are senior unsecured obligations of the Company and are fully and unconditionally guaranteed by all existing and future subsidiaries of the Company.

Interest on the 2021 Notes accrues at a fixed rate of 8.875% per annum and is payable in cash semi-annually on February 15 and August 15 of each year. The debt discount of \$5.0 million at issuance is being amortized as interest expense through maturity which will result in the accretion over time of the outstanding debt balance to the principal amount. The 2021 Notes are the Company’s senior unsecured obligations and rank equally in right of payment with all of its other existing and future senior unsecured indebtedness and senior in right of payment to all of its existing and future subordinated indebtedness.

The 2021 Notes are guaranteed on a full, joint and several basis by each of the Company’s existing and future domestic restricted subsidiaries that is a borrower under any of the Company’s credit facilities or that guarantees any of the Company’s debt or that of any of its restricted subsidiaries, in each case incurred under the Company’s credit facilities. As of June 30, 2018, the Company does not have any independent assets or operations, and as a result, its direct and indirect subsidiaries (other than minor subsidiaries), each being 100% owned by the Company, are fully and unconditionally, jointly and severally, providing guarantees on a senior unsecured basis to the 2021 Notes.

### Fair Value of Financial Instruments

The following details our financial instruments where the carrying value and the fair value differ (in thousands):

| Financial Instrument      | Carrying Value as of<br>June 30, 2018 | Markets for Identical<br>Item (Level 1) | Significant Other<br>Observable Inputs<br>(Level 2) | Significant<br>Unobservable Inputs<br>(Level 3) |
|---------------------------|---------------------------------------|---|---|---|
| First Lien Note Facility  | \$ 198,640                            | \$ —                                    | \$ —  | \$ 203,461                                      |
| Second Lien Note Facility | 98,397                                | —                                       | —   | 112,693   |
| 2017 Warrants             | 20,120                                | —                                       | 20,120  | —   |
| 2021 Notes                | 197,735                               | —                                       | 192,000   | —   |
| <b>Total</b>              | <b>\$ 514,892</b>                     | <b>\$ —</b>                             | <b>\$ 212,120</b>                                   | <b>\$ 316,154</b>                               |

The fair value hierarchy for disclosure of fair value measurements is as follows:

**Level 1:** Quoted prices (unadjusted) in active markets for identical assets or liabilities.

**Level 2:** Quoted prices, other than quoted prices included in Level 1, which are observable for the assets or liabilities, either directly or indirectly.

**Level 3:** Inputs that are unobservable for the assets or liabilities.

Financial assets with carrying values approximating fair value include cash and cash equivalents and accounts receivable. Financial liabilities with carrying values approximating fair value include accounts payable and capital leases. The carrying value of these financial assets and liabilities approximates fair value due to their short maturities.

## NOTE 8 — COMMITMENTS AND CONTINGENCIES

### Legal Proceedings

The Company is a party to various legal, regulatory and governmental proceedings incidental to its business. Based on current knowledge, management does not believe that loss contingencies arising from pending legal, regulatory and governmental matters,

including the matters described herein, will have a material adverse effect on the consolidated financial position or liquidity of the Company. However, in light of the inherent uncertainties involved in pending legal, regulatory and governmental matters, some of which are beyond the Company's control, and the indeterminate damages sought in some of these matters, an adverse outcome in one or more of these matters could be material to the Company's results of operations or cash flows for any particular reporting period.

With respect to all legal, regulatory and governmental proceedings, the Company considers the likelihood of a negative outcome. If the Company determines the likelihood of a negative outcome with respect to any such matter is probable and the amount of the loss can be reasonably estimated, the Company records an accrual for the estimated loss for the expected outcome of the matter. If the likelihood of a negative outcome with respect to material matters is reasonably possible and the Company is able to determine an estimate of the possible loss or a range of loss, whether in excess of a related accrued liability or where there is no accrued liability, the Company discloses the estimate of the possible loss or range of loss. However, the Company is unable to estimate a possible loss or range of loss in some instances based on the significant uncertainties involved in, and/or the preliminary nature of, certain legal, regulatory and governmental matters.

On December 18, 2017, a commercial payor of the Company sent a letter that claimed an alleged breach of the Company's obligation under its provider contracts. No legal proceeding has been filed. The Company is not able to estimate the amount of any possible loss. The Company believes this claim is without merit and intends to vigorously defend against this claim if any such legal proceeding is commenced.

### ***Government Regulation***

Various federal and state laws and regulations affecting the healthcare industry impact or may in the future impact the Company's current and planned operations, including, without limitation, federal and state laws and regulations prohibiting kickbacks in connection with healthcare services, prohibiting certain conduct deemed to be anti-competitive (antitrust laws) and restricting drug distribution. Other laws and regulations that may affect our business include, but are not limited to, consumer protection, insurance, licensure, and privacy. There can be no assurance the Company will be able to obtain or maintain any of the regulatory approvals that may be required to operate its business, and the failure to do so could have a material effect on the Company's financial statements.

From time to time, the Company responds to investigatory subpoenas and requests for information from governmental agencies and private parties. The Company cannot predict with certainty what the outcome of any of the foregoing might be. While the Company believes it is in substantial compliance with all existing laws and regulations material to the operation of its business, such laws and regulations are often uncertain in their application to our business practices as they evolve and are subject to rapid change. As controversies continue to arise in the healthcare industry, federal and state regulation and enforcement priorities in this area can be expected to increase, the impact of which cannot be predicted. There can be no assurance that the Company will not be subject to scrutiny or challenge under one or more regulations or that any such challenge would not be successful. Any such challenge, whether or not successful, could have a material effect upon the Company's Consolidated Financial Statements. A violation of the federal Anti-Kickback Statute, for example, may result in substantial criminal and civil penalties, as well as suspension or exclusion from the Medicare and Medicaid programs. Moreover, the costs and expenses associated with defending these actions, even where successful, can be significant.

### **NOTE 9 — CONCENTRATION OF RISK**

#### ***Customer and Credit Concentration Risk***

The Company provides trade credit to its customers in the normal course of business. No commercial payors accounted for more than 10.0% of revenue during the three months and six months ended June 30, 2018. One commercial payor, United Healthcare, accounted for approximately 21.9% and 22.4% of revenue during the three months and six months ended June 30, 2017, respectively. In addition, Medicare accounted for approximately 7.7% and 7.1% of revenue during the three months ended June 30, 2018 and 2017, respectively, and 8.0% and 7.0% of revenue during the six months ended June 30, 2018 and 2017.



**NOTE 10 — INCOME TAXES**

The Company's federal and state income tax provision from continuing operations for the three months and six months ended June 30, 2018 and 2017 is summarized in the following table (in thousands):

|                                 | Three Months Ended<br>June 30, |               | Six Months Ended<br>June 30, |                 |
|---------------------------------|--------------------------------|---------------|------------------------------|-----------------|
|                                 | 2018                           | 2017          | 2018                         | 2017            |
| <b>Current</b>                  |                                |               |                              |                 |
| Federal                         | \$ —                           | \$ —          | \$ —                         | \$ —            |
| State                           | 18                             | 190           | 35                           | 226             |
| <b>Total current</b>            | <b>18</b>                      | <b>190</b>    | <b>35</b>                    | <b>226</b>      |
| <b>Deferred</b>                 |                                |               |                              |                 |
| Federal                         | —                              | 437           | —                            | 932             |
| State                           | 25                             | 91            | 56                           | 179             |
| <b>Total deferred</b>           | <b>25</b>                      | <b>528</b>    | <b>56</b>                    | <b>1,111</b>    |
| <b>Total income tax expense</b> | <b>\$ 43</b>                   | <b>\$ 718</b> | <b>\$ 91</b>                 | <b>\$ 1,337</b> |

The Company's reconciliation of the statutory rate from continuing operations to the effective income tax rate for the three months and six months ended June 30, 2018 and 2017 is summarized as follows (in thousands):

|  | Three Months Ended<br>June 30, |               | Six Months Ended<br>June 30, |                 |
|--|--------------------------------|---------------|------------------------------|-----------------|
|  | 2018                           | 2017          | 2018                         | 2017            |
| Tax benefit at statutory rate                              | \$ (3,155)                     | \$ (9,790)    | \$ (5,884)                   | \$ (16,236)     |
| State tax expense, net of federal taxes                    | 43                             | 190           | 91                           | 226             |
| Valuation allowance changes affecting income tax provision | 2,484                          | 10,266        | 5,903                        | 17,242          |
| Permanent items  | 671                            | 52            | (19)                         | 105             |
| <b>Income tax expense</b>                                  | <b>\$ 43</b>                   | <b>\$ 718</b> | <b>\$ 91</b>                 | <b>\$ 1,337</b> |

On December 22, 2017, the President of the United States signed into law the Tax Cuts and Jobs Act of 2017 or U.S. Federal Tax Reform (the "Reform"). The enactment included broad tax changes that are applicable to BioScrip, Inc. Most notably, the Reform decreased the U.S. corporate income tax rate from a high of 35% to a flat 21% rate effective January 1, 2018. As a result, the Company has revalued its ending net deferred tax assets as of December 31, 2017. At June 30, 2018, the Company had Federal net operating loss ("NOL") carry forwards of approximately \$419.5 million, of which \$11.5 million, is subject to an annual limitation, which will begin expiring in 2026 and later. The Company also has a carryforward of approximately \$22.1 million related to the interest expense limitation, which is not subject to an expiration period. The Company has post-apportioned state NOL carry forwards of approximately \$457.8 million, the majority of which will begin expiring in 2018 and later.

**NOTE 11 — STOCK-BASED COMPENSATION**
**BioScrip Equity Incentive Plans**

Under the Company's 2018 Equity Incentive Plan (the "2018 Plan"), approved at the annual meeting by the stockholders on May 3, 2018, the Company may issue, among other things, incentive stock options, non-qualified stock options, stock appreciation rights ("SARs"), restricted stock units, stock grants, and performance units to key employees and directors. The 2018 Plan is administered by the Company's Management Development and Compensation Committee (the "Compensation Committee"), a standing committee of the Board of Directors.

A total of 16,406,939 shares of stock are authorized for issuance under the 2018 Plan, to include shares that remained available for grant under the 2008 Plan as of the effective date of the 2018 Plan. The authorized shares were reduced by all shares granted under the 2008 Plan after December 31, 2017 in accordance with the terms of the 2018 Plan. No key employee in any calendar year will be granted more than 3,000,000 shares of Stock with respect to (i) Options to purchase shares of Stock, (ii) Stock Appreciation Rights (based on the appreciation with respect to shares of Stock); and (iii) Stock Grants and Restricted Stock Units that are intended to comply with the requirements of Section 162(m) of the Code.

As of June 30, 2018, 13,734,864 shares remain available for grant under the 2018 Plan.

### ***Stock Options***

The Company recognized compensation expense related to stock options of \$0.3 million during the three months ended June 30, 2018 and 2017, and \$0.6 million during the six months ended June 30, 2018 and 2017.

### ***Restricted Stock***

The Company recognized \$0.8 million and a nominal amount of compensation expense related to restricted stock awards during the three months ended June 30, 2018 and 2017, respectively, and \$1.0 million and \$0.3 million of compensation expense during the six months ended June 30, 2018 and 2017, respectively.

### ***Stock Appreciation Rights and Market Based Cash Awards***

The Company recognized nominal amounts of compensation expense related to stock appreciation rights awards during the three months ended June 30, 2018 and 2017 and the six months ended June 30, 2018 and 2017.

The Company recognized \$0.2 million and nominal amounts of compensation expense related to market based cash awards during the three months ended June 30, 2018 and 2017, respectively, and \$0.2 million and nominal amounts of compensation expense during six months ended June 30, 2018 and 2017, respectively.

### ***Employee Stock Purchase Plan***

On May 3, 2018, the Company's stockholders approved an amendment to the BioScrip, Inc. Employee Stock Purchase Plan (the "ESPP"). The ESPP provides all eligible employees, as defined under the ESPP, the opportunity to purchase up to a maximum number of shares of Common Stock of the Company as determined by the Compensation Committee. Participants in the ESPP may acquire the Common Stock at a cost of 85% of the lower of the fair market value on the first or last day of the quarterly offering period. The Company increased the number of shares of Common Stock available for issuance under the ESPP by 1,500,000, from 750,000 shares to 2,250,000 shares.

As of June 30, 2018, 1,459,209 shares remained available for grant under the ESPP. Since inception, the ESPP's third-party service provider has purchased 790,791 shares on the open market and delivered these shares to the Company's employees pursuant to the ESPP. During the three months ended June 30, 2018 and 2017, and the six months ended June 30, 2018 and 2017, the Company incurred less than \$0.1 million of expense related to the ESPP.

## Item 2. *Management's Discussion and Analysis of Financial Condition and Results of Operations*

The following discussion should be read in conjunction with the Audited Consolidated Financial Statements, including the notes thereto, and Management's Discussion and Analysis of Financial Condition and Results of Operations included in our Annual Report on Form 10-K for the year ended December 31, 2017 (the "Annual Report") filed with the U.S. Securities and Exchange Commission ("SEC"), as well as our Unaudited Consolidated Financial Statements and the related notes thereto included elsewhere in this report.

This Quarterly Report on Form 10-Q (this "Quarterly Report") contains statements not purely historical and which may be considered forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended (the "Securities Act"), and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), including statements regarding our expectations, beliefs, future plans and strategies, anticipated events or trends concerning matters that are not historical facts or that necessarily depend upon future events. In some cases, you can identify forward-looking statements by terms such as "may," "will," "should," "could," "would," "expect," "plan," "anticipate," "believe," "estimate," "project," "predict," "potential," and similar expressions. Specifically, this Quarterly Report contains, among others, forward-looking statements about:

- our ability to make principal and interest payments on our debt and satisfy the other covenants contained in our debt agreements;
- our high level of indebtedness;
- our expectations regarding financial condition or results of operations in future periods;
- our future sources of, and needs for, liquidity and capital resources;
- our expectations regarding economic and business conditions;
- our expectations regarding potential legislative and regulatory changes impacting the level of reimbursement received from the Medicare program and state Medicaid programs;
- periodic reviews and billing audits from governmental and private payors;
- our expectations regarding the size and growth of the market for our products and services;
- our business strategies and our ability to grow our business;
- the implementation or interpretation of current or future regulations and laws, particularly those affecting governmental oversight of our business;
- our expectations regarding the outcome of litigation;
- our ability to maintain contracts and relationships with our customers;
- our ability to avoid delays in payment from our customers;
- sales and marketing efforts;
- the status of material contractual arrangements, including the negotiation or re-negotiation of such arrangements;
- future capital expenditures;
- our ability to hire and retain key employees;
- our ability to execute our acquisition and growth strategy; and
- our ability to successfully integrate other businesses we may acquire.

Investors are cautioned that any such forward-looking statements are not guarantees of future performance, involve risks and uncertainties and that actual results may differ materially from those possible results discussed in the forward-looking statements as a result of various factors. Important factors that could cause such differences include, among other things:

- risks associated with increased or changing government regulation related to the health care and insurance industries in general, and more specifically, home infusion providers;
- our ability to comply with debt covenants in our Notes Facility (as defined below) and unsecured notes indenture;
- risks associated with our issuance of the 2017 Warrants (as defined below);
- risks associated with the retention or transition of executive officers and key employees;
- our expectation regarding the interim and ultimate outcome of commercial disputes, including litigation;
- unfavorable economic and market conditions;
- disruptions in supplies and services resulting from force majeure events such as war, strike, riot, crime, or "acts of God" such as hurricanes, flooding, blizzards or earthquakes;
- reductions to and delays or suspensions of federal and state payments for services provided;
- efforts to reduce healthcare costs and alter health care financing, which may involve reductions in reimbursement for our products and services and value based payment initiatives, including accountable care organizations;
- the effect of health reform efforts, including the 21st Century Cures Act (the "Cures Act") and the Patient Protections and Affordable Care Act, as amended by the Health Care and Education Reconciliation Act of 2010 (together the "Affordable Care Act");
- existence of complex laws and regulations relating to our business;

- availability of financing sources;
- declines and other changes in revenue due to the expiration of short-term contracts;
- network lockouts and decisions to in-source by health insurers including lockouts with respect to acquired entities;
- unforeseen contract terminations;
- difficulties in the implementation and ongoing evolution of our operating systems;
- difficulties with the implementation of our growth strategy and integrating businesses we have acquired or will acquire;
- increases or other changes in our acquisition cost for our products;
- increased competition from competitors having greater financial, technical, reimbursement, marketing and other resources could have the effect of reducing prices and margins;
- disruptions in our relationship with our primary supplier of prescription products;
- the level of our indebtedness and its effect on our ability to execute our business strategy and increased risk of default under our debt obligations;
- introduction of new drugs, which can cause prescribers to adopt therapies for existing patients that are less profitable to us;
- changes in industry pricing benchmarks, which could have the effect of reducing prices and margins; and
- other risks and uncertainties described from time to time in our filings with the SEC.

You should not place undue reliance on such forward-looking statements as they speak only as of the date they are made. Except as required by law, we assume no obligation to publicly update or revise any forward-looking statement even if experience or future changes make it clear that any projected results expressed or implied therein will not be realized.

## **Business Overview**

We are a national provider of infusion solutions. We partner with physicians, hospital systems, skilled nursing facilities, and healthcare payors to provide patients with access to post-acute care services. We are committed to bringing customer-focused healthcare infusion therapy services into the home or alternate site setting. By collaborating with the full spectrum of healthcare professionals and the patient, we aim to provide cost-effective care that is driven by clinical excellence, customer service and values that promote positive outcomes and an enhanced quality of life for those whom we serve. As of the filing of this Quarterly Report, we have a total of 65 service locations in 27 states.

Our platform provides nationwide service capabilities and the ability to deliver clinical management services that offer patients a high-touch, community-based and home-based care environment. Our core services are provided in coordination with, and under the direction of, the patient's physician. Our multidisciplinary team of clinicians, including pharmacists, nurses, dietitians and respiratory therapists, works with the physician to develop a plan of care suited to our patient's specific needs. Whether in the home, physician office, ambulatory infusion center, skilled nursing facility or other alternate sites of care, we provide products, services and condition-specific clinical management programs tailored to improve the care of individuals with complex health conditions such as gastrointestinal abnormalities, infectious diseases, cancer, multiple sclerosis, organ and blood cell transplants, bleeding disorders, immune deficiencies and heart failure.

We operate in one segment, Infusion Services, and accordingly, we do not present disaggregated segment information.

## **Regulatory Matters Update**

Approximately 19.3% and 15.7% of revenue for the three months ended June 30, 2018 and 2017, respectively, and approximately 19.9% and 16.0% of revenue for the six months ended June 30, 2018 and 2017, was derived directly from the Medicare program, state Medicaid programs and other government payors. We also provide services to beneficiaries of Medicare, Medicaid and other government-sponsored healthcare programs indirectly through managed care entities. Medicare Part D, for example, is administered through managed care entities. In the normal course of business, we and our customers are subject to legislative and regulatory changes impacting the level of reimbursement received from the Medicare program and state Medicaid programs.

### ***State Medicaid Programs***

Medicaid coverage of infusion therapy varies by state. We are sensitive to possible changes in state Medicaid programs. Budgetary concerns in many states have resulted in, and may continue to result in, reductions to Medicaid reimbursement and delays in payment of outstanding claims. In addition, many states have implemented or are considering strategies to reduce coverage, restrict eligibility, or enroll Medicaid recipients in managed care programs.

Each individual state Medicaid program represents less than 5% of our consolidated revenue for the three months and six months ended June 30, 2018, and no individual state Medicaid reimbursement reduction is expected to have a material effect on

our Consolidated Financial Statements. We are continually assessing the impact of the state Medicaid reimbursement cuts as states propose, finalize and implement various cost-saving measures.

Given the reimbursement pressures, we strive to improve operational efficiencies and reduce costs to mitigate the impact on results of operations where possible. In some cases, reimbursement rate reductions may result in negative operating results, and we would likely exit some or all services where rate reductions result in unacceptable returns to our stockholders.

### **Medicare**

We receive reimbursement for infusion therapy under the Medicare program. Coverage is limited based on the place of service, diagnosis, and method of drug delivery. In recent years, legislative and regulatory changes have resulted in limitations and reductions in reimbursement under the Medicare program. For example, the Cures Act, which Congress passed in December 2016, changed the payment methodology for certain infusion drugs under the Part B DME benefit. Significant reductions to the amount paid by Medicare for many infusion drugs took effect January 1, 2017. In addition, the Cures Act provides for the implementation of a clinical services payment under Part B for “qualified home infusion therapy suppliers.” Under this new payment system, Medicare will reimburse home infusion therapy suppliers based on a single, all-inclusive rate. The services payment provision does not take effect until January 1, 2021. However, the Bipartisan Budget Act of 2018 provides for temporary transitional benefit payments, starting January 1, 2019, for Medicare Part B home infusion services. This temporary benefit will continue until January 1, 2021, when the services payment in the Cures Act takes effect.

There are also more general efforts to reduce federal spending. For example, the Budget Control Act of 2011 (the “BCA”) requires automatic spending reductions to reduce the federal deficit, including Medicare spending reductions of up to 2% per fiscal year, with a uniform percentage reduction across all Medicare programs. Centers for Medicare and Medicaid Services (“CMS”) began imposing a 2% reduction on Medicare claims in 2013. These reductions have been extended through 2027.

Approximately 7.7% and 8.0% of revenue for the three months and six months ended June 30, 2018, respectively, was derived from Medicare.

### **Critical Accounting Estimates**

Our Unaudited Consolidated Financial Statements have been prepared in accordance with United States generally accepted accounting principles (“GAAP”). In preparing our financial statements, we are required to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Accordingly, actual results could differ from these estimates.

We evaluate our estimates and judgments on an ongoing basis. We base our estimates and judgments on historical experience and on various other factors that we believe to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses for the period presented. Our actual results may differ from these estimates, and different assumptions or conditions may yield different estimates. Our critical accounting estimates have not changed from the description provided in our Annual Report, except for the changes related to the implementation of ASU 2014-09 as they relate to transaction price and implicit price concessions; see Note 3 - Revenue. For a full description of our accounting policies please refer to Management’s Discussion and Analysis of Financial Condition and Results of Operations in the Annual Report.

**Collectability of Accounts Receivable**

The following table sets forth the aging of our net accounts receivable (net of allowance for contractual adjustments, and prior to allowance for doubtful accounts), aged based on date of service and categorized based on the three primary overall types of accounts receivable characteristics (in thousands):

|                                  | June 30, 2018    |                 |                  | December 31, 2017 |                  |                  |
|----------------------------------|------------------|-----------------|------------------|-------------------|------------------|------------------|
|                                  | 0 - 180 days     | Over 180 days   | Total            | 0 - 180 days      | Over 180 days    | Total            |
| Government                       | \$ 15,772        | \$ 2,192        | \$ 17,964        | \$ 20,602         | \$ 10,082        | \$ 30,684        |
| Commercial                       | 69,014           | 5,091           | 74,105           | 63,767            | 18,779           | 82,546           |
| Patient                          | 3,359            | 1,489           | 4,848            | 2,577             | 7,627            | 10,204           |
| <b>Gross accounts receivable</b> | <b>\$ 88,145</b> | <b>\$ 8,772</b> | <b>96,917</b>    | <b>\$ 86,946</b>  | <b>\$ 36,488</b> | <b>123,434</b>   |
| Allowance for doubtful accounts  |                  |                 | —                |                   |                  | (37,912)         |
| <b>Net accounts receivable</b>   |                  |                 | <b>\$ 96,917</b> |                   |                  | <b>\$ 85,522</b> |

## Results of Operations

The following consolidated statements have been derived from our unaudited consolidated financial statements included in this Quarterly Report on Form 10-Q. The discussion set forth below compares our results of operations for the three months and six months ended June 30, 2018 with the results of operations for the corresponding periods in 2017.

### Three months ended June 30, 2018 compared to three months ended June 30, 2017

|  | Three Months Ended June 30,<br>(in thousands) |             | As a Percentage of Revenue |         |
|--|---|-------------|----------------------------|---------|
|  | 2018  | 2017        | 2018                       | 2017    |
| Net revenue  | \$ 175,789                                    | \$ 218,106  | 100.0 %                    | 100.0 % |
| Gross profit   | 59,957  | 67,611      | 34.1 %                     | 31.0 %  |
| Other operating expenses   | 38,861  | 42,293      | 22.1 %                     | 19.4 %  |
| Bad debt expense   | —   | 6,117       | — %                        | 2.8 %   |
| General and administrative expenses                              | 10,931  | 9,654       | 6.2 %                      | 4.4 %   |
| Restructuring, acquisition, integration, and other expenses, net | 2,024   | 4,147       | 1.2 %                      | 1.9 %   |
| Change in fair value of equity linked liabilities                | 3,064   | —           | 1.7 %                      | — %     |
| Depreciation and amortization expense                            | 6,366   | 7,065       | 3.6 %                      | 3.2 %   |
| Interest expense   | 13,805  | 12,630      | 7.9 %                      | 5.8 %   |
| Loss on extinguishment of debt                                   | —   | 13,453      | — %                        | 6.2 %   |
| Loss on dispositions   | (13)  | 685         | — %                        | 0.3 %   |
| Loss from continuing operations, before income taxes             | (15,081)                                      | (28,433)    | (8.6)%                     | (13.0)% |
| Income tax expense   | 43  | 718         | — %                        | 0.3 %   |
| Loss from continuing operations, net of income taxes             | (15,124)                                      | (29,151)    | (8.6)%                     | (13.4)% |
| Loss from discontinued operations, net of income taxes           | (15)  | (373)       | — %                        | (0.2)%  |
| Net loss   | \$ (15,139)                                   | \$ (29,524) | (8.6)%                     | (13.5)% |

**Net Revenue.** Net revenue for the three months ended June 30, 2018 decreased \$42.3 million, or 19.4%, to \$175.8 million, compared to net revenue of \$218.1 million for the same period in 2017. The decrease in net revenue primarily reflects the Company's shift in strategy to focus on growing its core revenue mix, including the impact of the UnitedHealthcare contract transition effective September 30, 2017. Additionally, implementation of Topic 606 during the first quarter of 2018 resulted in the recognition of amounts previously recorded as bad debt expense as a reduction to revenue. The impact of the change in accounting principle during the three months ended June 30, 2018 was a \$5.4 million, or 3.0%, reduction to revenue. Prior period amounts have not been reclassified, consistent with the modified retrospective implementation approach, as outlined in Topic 606.

**Gross Profit.** Gross profit consists of revenue less cost of revenue (excluding depreciation expense). The cost of revenue (excluding depreciation expense) primarily includes the costs of prescription medications, supplies, nursing services, shipping and other direct and indirect costs. Gross profit as a percentage of revenue improved by 3.1% for the three months ended June 30, 2018 as compared to the same period in 2017 due to an improved mix of higher margin core therapy revenues versus lower margin non-core therapy revenues, coupled with decreased cost of prescription medicines as a result of improved supply chain management. The decrease in gross profit of \$7.7 million or 11.3% was primarily driven by the decrease in revenue of \$5.4 million associated with the impact of implementation of ASC Topic 606 (see Note 3 - Revenue), lower revenues from the impact of the UnitedHealthcare contract transition effective September 30, 2017, and higher costs associated with temporary product shortages, partially offset by higher gross profit margins due to higher core mix and lower costs of prescription medications.

**Other Operating Expenses.** Other operating expenses consist primarily of wages and benefits, travel expenses, professional service and field office expenses for our healthcare professionals engaged in providing infusion services to our patients. Other operating expenses for the three months ended June 30, 2018 decreased \$3.4 million or 8.1% compared to the same period in 2017 due to decreased wage, benefit, and other employee costs as a result of integration, restructuring, and other workforce optimization efforts.

**Bad Debt Expense.** Bad debt expense decreased \$6.1 million during the three months ended June 30, 2018 as compared to the same period in 2017 consistent with the implementation of ASC Topic 606 (see Note 3 - Revenue) which resulted in the

recognition of all of the Company's bad debt expense as a reduction to revenue for the three months ended June 30, 2018. Bad debt expense as a percentage of revenue was 2.8% during the same period in 2017.

*General and Administrative Expenses.* General and administrative expenses consist of wages and benefits for corporate overhead personnel, and certain corporate level professional service fees, including legal, accounting, and IT fees. The increase of \$1.3 million or 13.2% in general and administrative expenses during the three months ended June 30, 2018 as compared to the same period in 2017, resulted primarily from increased stock based compensation expense.

*Restructuring, Acquisition, Integration, and Other Expenses, Net.* The restructuring, acquisition, integration, and other expenses, net decreased by \$2.1 million or 51.2% during the three months ended June 30, 2018 as compared to the same period in 2017. The decrease was driven by the decreased acquisition and integration activity during the current quarter. The restructuring, acquisition, integration, and other expenses consist primarily of employee severance and other benefit-related costs, third-party consulting costs, redundant facility and personnel-related costs and certain other costs associated with our restructuring, acquisition, and integration activities.

*Depreciation and Amortization Expense.* Depreciation and amortization expense includes the depreciation of property and equipment and the amortization of intangible assets such as customer relationships, trademarks, and non-compete agreements with estimable lives. During the three months ended June 30, 2018 and 2017, we recorded depreciation expense of \$3.9 million and \$3.9 million, respectively, and amortization expense of intangibles of \$2.4 million and \$3.2 million, respectively. The decrease in depreciation and amortization expense during the three months ended June 30, 2018 as compared to the same period in 2017 is attributable to full amortization of certain intangible assets.

*Interest Expense.* Interest expense consists of interest expense and deferred financing costs reduced by an immaterial amount of interest income. During the three months ended June 30, 2018 and 2017, we recorded interest expense of \$13.8 million and \$12.6 million, respectively, including \$2.0 million and \$1.6 million of amortization of deferred financing costs, respectively. The increase in interest expense during the three months ended June 30, 2018 as compared to the same period in 2017 is the result of the changes in debt structure (see Note 7 - Debt).

*Change in Fair Value of Equity Linked Liabilities.* The increase in the fair value of equity linked liabilities of \$3.1 million during the three months ended June 30, 2018 represents the mark to market adjustment associated with the issuance of the 2017 Warrants in connection with the Second Lien Note Facility (see Note 7 - Debt). The increase related primarily to an increase in the Company's stock price during the quarter.

*Income Tax Expense.* Income tax expense for the three months ended June 30, 2018 of less than \$0.1 million includes a \$2.5 million increase in deferred tax asset valuation allowances, \$0.7 million of permanent items and less than \$0.1 million of state tax expense, partially offset by a federal tax benefit of \$3.2 million. Income tax expense for the three months ended June 30, 2017 of \$0.7 million includes a \$10.3 million increase in deferred tax asset valuation allowances, \$0.1 million of permanent items and less than \$0.2 million of state tax expense, partially offset by a federal tax benefit of \$9.8 million.



**Six months ended June 30, 2018 compared to six months ended June 30, 2017**

|  | Six Months Ended June 30,<br>(in thousands) |             | As a Percentage of Revenue |         |
|--|---|-------------|----------------------------|---------|
|  | 2018  | 2017        | 2018                       | 2017    |
| Net revenue  | \$ 344,373                                  | \$ 435,916  | 100.0 %                    | 100.0 % |
| Gross profit   | 115,005                                     | 132,486     | 33.4 %                     | 30.4 %  |
| Other operating expenses   | 78,160                                      | 86,612      | 22.7 %                     | 19.9 %  |
| Bad debt expense   | —   | 13,160      | — %                        | 3.0 %   |
| General and administrative expenses                              | 21,600                                      | 18,920      | 6.3 %                      | 4.3 %   |
| Restructuring, acquisition, integration, and other expenses, net | 3,906                                       | 7,370       | 1.1 %                      | 1.7 %   |
| Change in fair value of equity linked liabilities                | (375)                                       | —           | (0.1)%                     | — %     |
| Depreciation and amortization expense                            | 12,852                                      | 14,230      | 3.7 %                      | 3.3 %   |
| Interest expense   | 27,200                                      | 25,290      | 7.9 %                      | 5.8 %   |
| Loss on extinguishment of debt                                   | —   | 13,453      | — %                        | 3.1 %   |
| (Gain) loss on dispositions                                      | (318)                                       | 685         | (0.1)%                     | 0.2 %   |
| Loss from continuing operations, before income taxes             | (28,020)                                    | (47,234)    | (8.1)%                     | (10.8)% |
| Income tax expense   | 91  | 1,337       | — %                        | 0.3 %   |
| Loss from continuing operations, net of income taxes             | (28,111)                                    | (48,571)    | (8.2)%                     | (11.1)% |
| Loss from discontinued operations, net of income taxes           | (45)  | (672)       | — %                        | (0.2)%  |
| Net loss   | \$ (28,156)                                 | \$ (49,243) | (8.2)%                     | (11.3)% |

**Net Revenue.** Net revenue for the six months ended June 30, 2018 decreased \$91.5 million, or 21.0%, to \$344.4 million, compared to net revenue of \$435.9 million for the same period in 2017. The decrease in net revenue primarily reflects the Company's shift in strategy to focus on growing its core revenue mix, including the impact of the UnitedHealthcare contract transition effective September 30, 2017, and lower patient volumes in certain product lines, including the impact of temporary closures of Company branches due to inclement winter weather during the first quarter. Finally, implementation of Topic 606 during the first quarter of 2018 resulted in the recognition of amounts previously recorded as bad debt expense as a reduction to revenue. The impact of the change in accounting principle during the six months ended June 30, 2018 was a \$10.9 million, or 3.1%, reduction to revenue. Prior period amounts have not been reclassified, consistent with the modified retrospective implementation approach, as outlined in Topic 606.

**Gross Profit.** Gross profit consists of revenue less cost of revenue (excluding depreciation expense). The cost of revenue (excluding depreciation expense) primarily includes the costs of prescription medications, supplies, nursing services, shipping and other direct and indirect costs. Gross profit as a percentage of revenue improved by 3.0% for the six months ended June 30, 2018 as compared to the same period in 2017 due to an improved mix of higher margin core therapy revenues versus lower margin non-core therapy revenues, coupled with decreased cost of prescription medicines as a result of improved supply chain management. The decrease in gross profit of \$17.5 million or 13.2% was primarily driven by the decrease in revenue of \$10.9 million associated with the impact of implementation of ASC Topic 606 (see Note 3 - Revenue), lower revenues from the impact of the UnitedHealthcare contract transition effective September 30, 2017, lower patient volumes in certain product lines, including the impact of temporary closures of Company branches due to inclement winter weather during the first quarter, partially offset by higher gross profit margins due to higher core mix and lower costs of prescription medications.

**Other Operating Expenses.** Other operating expenses consist primarily of wages and benefits, travel expenses, professional service and field office expenses for our healthcare professionals engaged in providing infusion services to our patients. Other operating expenses for the six months ended June 30, 2018 decreased \$8.5 million or 9.8% compared to the same period in 2017 due to decreased wage, benefit, and other employee costs as a result of integration, restructuring, and other workforce optimization efforts.

**Bad Debt Expense.** Bad debt expense decreased \$13.2 million during the six months ended June 30, 2018 as compared to the same period in 2017 consistent with the implementation of ASC Topic 606 (see Note 3 - Revenue) which resulted in the recognition of all of the Company's bad debt expense as a reduction to revenue for the six months ended June 30, 2018. Bad debt expense as a percentage of revenue was 3.0% during the same period in 2017.

*General and Administrative Expenses.* General and administrative expenses consist of wages and benefits for corporate overhead personnel and certain corporate level professional service fees, including legal, accounting, and IT fees. The increase in general and administrative expenses of \$2.7 million or 14.2% resulted primarily from increased stock based compensation expense, investments in our field force including our National Meeting, sales force effectiveness tools and strategies, and additional professional service fees including legal and accounting.

*Restructuring, Acquisition, Integration, and Other Expenses, Net.* The restructuring, acquisition, integration, and other expenses, net decreased by \$3.5 million or 47.0% during the six months ended June 30, 2018. The decrease was driven by the decreased acquisition and integration activity during the six months ended June 30, 2018. The restructuring, acquisition, integration, and other expenses consist primarily of employee severance and other benefit-related costs, third-party consulting costs, redundant facility and personnel-related costs and certain other costs associated with our restructuring, acquisition, and integration activities.

*Depreciation and Amortization Expense.* Depreciation and amortization expense includes the depreciation of property and equipment and the amortization of intangible assets such as customer relationships, trademarks, and non-compete agreements with estimable lives. During the six months ended June 30, 2018 and 2017, we recorded depreciation expense of \$8.0 million and \$7.9 million, respectively, and amortization expense of intangibles of \$4.9 million and \$6.4 million, respectively. The decrease in depreciation and amortization expense during the six months ended June 30, 2018 as compared to the same period in 2017 is primarily attributable to full amortization of certain intangible assets.

*Interest Expense.* Interest expense consists of interest expense and amortization of deferred financing costs, reduced by an immaterial amount of interest income. During the six months ended June 30, 2018 and 2017, we recorded interest expense of \$27.2 million and \$25.3 million, respectively, including \$4.1 million and \$3.0 million of amortization of deferred financing costs, respectively. The increase in interest expense during the six months ended June 30, 2018 as compared to the same period in 2017 is the result of the changes in debt structure (see Note 7 - Debt).

*Income Tax Expense.* Income tax expense for the six months ended June 30, 2018 of \$0.1 million includes a \$5.9 million increase in deferred tax asset valuation allowances and less than \$0.1 million of state tax expense, partially offset by a federal tax benefit of \$5.9 million. Income tax expense for the six months ended June 30, 2017 of \$1.3 million includes a \$17.2 million increase in deferred tax asset valuation allowances, \$0.1 million of permanent and other items and \$0.2 million of state tax expense, partially offset by a federal tax benefit of \$16.2 million.

## Non-GAAP Measures

The following table reconciles GAAP loss from continuing operations, net of income taxes to consolidated Adjusted EBITDA. Adjusted EBITDA is net income (loss) adjusted for interest expense, income tax expense (benefit), depreciation and amortization, impairments, loss on extinguishment of debt, and stock-based compensation expense. Adjusted EBITDA also excludes restructuring, acquisition, integration and other expenses including non-operating costs associated with restructuring, acquisition and integration initiatives such as employee severance costs, certain legal and professional fees, training costs, redundant wage costs, impacts recorded from the change in contingent consideration obligations, and other costs related to contract terminations and closed branches/offices.

Consolidated Adjusted EBITDA is a measure of earnings that management monitors as an important indicator of financial performance, particularly future earnings potential and recurring cash flow. Adjusted EBITDA is also a primary objective of the management bonus plan. Inclusion of Adjusted EBITDA is intended to provide investors insight into the manner in which management views the performance of the Company.

Non-GAAP financial measures have limitations as analytical tools and should not be considered in isolation or as a substitute for our financial results prepared in accordance with GAAP. Our calculation of Non-GAAP Adjusted EBITDA, as presented, may differ from similarly titled measures reported by other companies. We encourage investors to review these reconciliations and we qualify our use of non-GAAP financial measures with cautionary statements as to their limitations.

|  | Three Months Ended<br>June 30, |                 | Six Months Ended<br>June 30, |                  |
|--|--------------------------------|-----------------|------------------------------|------------------|
|  | 2018                           | 2017            | 2018                         | 2017             |
|  | (in thousands)                 |                 | (in thousands)               |                  |
| <b>Loss from continuing operations, net of income taxes</b>      | \$ (15,124)                    | \$ (29,151)     | \$ (28,111)                  | \$ (48,571)      |
| Interest expense   | (13,805)                       | (12,630)        | (27,200)                     | (25,290)         |
| Change in fair value of equity linked liabilities                | (3,064)                        | —               | 375                          | —                |
| Gain (loss) on dispositions                                      | 13                             | (685)           | 318                          | (685)            |
| Loss on extinguishment of debt                                   | —                              | (13,453)        | —                            | (13,453)         |
| Income tax expense   | (43)                           | (718)           | (91)                         | (1,337)          |
| Depreciation and amortization expense                            | (6,366)                        | (7,065)         | (12,852)                     | (14,230)         |
| Stock-based compensation expense                                 | (1,253)                        | (433)           | (1,808)                      | (1,027)          |
| Restructuring, acquisition, integration, and other expenses, net | (2,024)                        | (4,147)         | (3,906)                      | (7,370)          |
| <b>Consolidated adjusted EBITDA</b>                              | <b>\$ 11,418</b>               | <b>\$ 9,980</b> | <b>\$ 17,053</b>             | <b>\$ 14,821</b> |

Consolidated Adjusted EBITDA increased during the three months and six months ended June 30, 2017 compared to the same period of the prior year primarily due to the overall impact of the Company's shift in strategy to focus on growing its core revenue mix, including the UnitedHealthcare contract transition effective September 30, 2017, and restructuring and integration efforts which optimized operations.

## Liquidity and Capital Resources

### Off-Balance Sheet Arrangements

As of June 30, 2018, we did not have any material off-balance sheet arrangements, as defined in Item 303(a)(4)(ii) of Regulation S-K.

### Sources and Uses of Funds

Net cash used in operating activities from continuing operations totaled \$20.3 million during the six months ended June 30, 2018 compared to \$4.4 million during the six months ended June 30, 2017, an increase of \$15.9 million. Excluding interest payments, which increased by \$0.5 million, operational cash flow declined by \$15.4 million to \$2.9 million primarily the result of payments for strategic inventory purchases associated with market inventory shortages and recalls, lower cash collections of accounts receivable, and payments related to 2017 incentive compensation plans.

Net cash used in investing activities from continuing operations during the six months ended June 30, 2018 was \$6.9 million compared to \$4.3 million in cash used during the same period in 2017. The increase in cash used in investing was primarily due to renovation and expansion of certain company branch locations.

Net cash provided by financing activities from continuing operations during the six months ended June 30, 2018 was \$8.6 million compared to \$45.3 million in cash provided by financing activities during the same period in 2017, which was driven primarily by the first quarter 2017 private placement (see Note 5) and first quarter 2017 Priming Credit Agreement (see Note 7).

At June 30, 2018, we had working capital of \$74.4 million, including \$20.8 million of cash on hand, compared to working capital of \$81.5 million at December 31, 2017. The \$7.1 million decrease in working capital results primarily from the decrease in our cash and cash equivalents and restricted cash of \$18.6 million. During the second quarter, the Company exercised the \$10.0 million delayed draw provided for in our Second Lien Note Facility. At June 30, 2018, we had outstanding letters of credit totaling \$4.3 million, collateralized by restricted cash of \$5.0 million.

For a summary of the Company's debt please refer to Note 7 within the financial statements section of this document.

### ***Future Cash Requirements***

Net cash used in operating activities from continuing operations totaled \$20.3 million during the six months ended June 30, 2018. Our working capital decreased \$7.1 million as of June 30, 2018 compared to December 31, 2017, primarily as a result of a decrease in our cash and cash equivalents of \$18.6 million due to lower operating cash flow. At June 30, 2018, we had \$20.8 million of unrestricted cash on hand. We expect cash and cash equivalents to increase during the second half of 2018 driven by increasing profitability, lower levels of strategic inventory purchases, and improved cash collections of accounts receivable.

If we cannot successfully execute our strategic plans we will likely require additional or alternative sources of liquidity, including additional borrowings.

On June 29, 2017, we entered into the Notes Facilities pursuant to which we issued new senior secured notes and refinanced our existing senior secured credit facilities. Please refer to "Debt Facilities" in this section.

We regularly evaluate market conditions and financing options to improve our current liquidity profile and enhance our financial flexibility. These options may include opportunities to raise additional funds through the issuance of various forms of equity and/or debt securities or other instruments, the sale of assets or refinancing all or a portion of our indebtedness. However, there is no assurance that, if necessary, we would be able to raise capital to provide required liquidity.

Additionally, we will pursue our operational and strategic plan and will also review a range of strategic alternatives, which could include, among other things, transitioning chronic therapies to alliance partners, a potential sale or merger of our company, or continuing to pursue our operational and strategic plan. Additionally, we may pursue joint venture arrangements, additional business acquisitions and other transactions designed to expand our business.

As of the filing of this Quarterly Report, we expect that our cash on hand and cash from operations will be sufficient to fund our anticipated working capital, scheduled interest repayments and other cash needs for at least the next 12 months. Principal payments on the Notes Facilities are not required until September 30, 2019.

The accompanying unaudited consolidated financial statements have been prepared on a going concern basis, which contemplates realization of assets and satisfaction of liabilities in the ordinary course of business. As such, they do not include any adjustments to the recoverability and reclassification of recorded amounts that might be necessary should we be unable to continue as a going concern.

### **Item 3. *Quantitative and Qualitative Disclosures About Market Risks***

There have been no material changes to our exposure to market risk since the Annual Report.

### **Item 4. *Controls and Procedures***

#### **Evaluation of Disclosure Controls and Procedures**

The Company maintains disclosure controls and procedures (as such term is defined under Rule 13a-15(e) promulgated under the Exchange Act) that are designed to ensure that information required to be disclosed by the Company in the reports we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to the Company's management, including its Chief

Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure. Under the supervision and with the participation of the Company's management, including its Chief Executive Officer and Chief Financial Officer, management evaluated the effectiveness of the Company's disclosure controls and procedures as of June 30, 2018. Based on that evaluation, the Company's Chief Executive Officer and its Chief Financial Officer concluded that, as a result of not having completed the remediation of the material weakness in internal control over financial reporting identified and described in Item 9A of our Annual Report on Form 10-K for the year ended December 31, 2017, our disclosure controls and procedures were not effective as of June 30, 2018.

### **Remediation Plans**

Management is actively remediating the identified material weakness, and has identified the following remediation steps:

- Enhance risk assessment processes and monitoring activities to ensure the Company designs, implements, and operates effective controls that are responsive to identified risks.
- Implementation of controls to validate key inputs and calculations used in spreadsheets used to determine financial statement amounts and disclosures.
- Implementation of controls to identify and clear unmatched transactions in suspense accounts.
- Implementation of monitoring controls to be operated by a centralized resource to ensure periodic counts of inventory and fixed assets are completed and differences are timely processed by our accounting systems.
- Enhance controls surrounding the timely and accurate recognition of fixed asset disposals and abandonments.

### **Changes in Internal Control Over Financial Reporting**

Aside from actions taken as described above in "Remediation Plans", there have been no changes in our internal control over financial reporting that occurred during the three and six months ended June 30, 2018 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## **PART II OTHER INFORMATION**

### **Item 1. *Legal Proceedings***

For a summary of legal proceedings please refer to Note 8 within the financial statements section of this document.

### **Item 1A. *Risk Factors***

The risk factors disclosed in "Item 1A. Risk Factors" included in our Annual Report on Form 10-K for the year ended December 31, 2017 are hereby incorporated by reference.

### **Item 5. *Other Information***

None.

**Item 6. Exhibits**

(a) Exhibits.

| Exhibit Number | Description   |
|----------------|---|
| 2.1+           | <a href="#">Asset Purchase Agreement, dated June 11, 2016, by and among HS Infusion Holdings, Inc., the direct and indirect subsidiaries of HS Infusion Holdings, Inc. set forth on the signature pages, the Company and HomeChoice Partners, Inc. (the "Home Solutions Agreement") (incorporated by reference to Exhibit 2.1 to the Company's Current Report on Form 8-K filed on June 13, 2016, SEC File Number 000-28740).</a> |
| 2.2            | <a href="#">First Amendment, dated June 16, 2016, to the Home Solutions Agreement (incorporated by reference to Exhibit 2.1 to the Company's Current Report on Form 8-K/A filed on June 20, 2016, SEC File Number 000-28740).</a>   |
| 2.3            | <a href="#">Second Amendment, dated September 2, 2016, to the Home Solutions Agreement (incorporated by reference to Exhibit 2.1 to the Company's Current Report on Form 8-K filed on September 7, 2016, SEC File Number 001-11993).</a>  |
| 2.4            | <a href="#">Third Amendment, dated September 9, 2016, to the Home Solutions Agreement (incorporated by reference to Exhibit 2.1 to the Company's Current Report on Form 8-K filed on September 12, 2016, SEC File Number 001-11993).</a>  |
| 3.1            | <a href="#">Second Amended and Restated Certificate of Incorporation of the Company (incorporated by reference to Exhibit 3.2 to the Company's Registration Statement on Form S-4 (File No. 333-119098) declared effective on January 26, 2005).</a>  |
| 3.2            | <a href="#">Amendment to the Second Amended and Restated Certificate of Incorporation of the Company (incorporated by reference to Exhibit 3.1 to the Company's Current Report on Form 8-K filed on June 10, 2010, SEC File Number 000-28740).</a>  |
| 3.3            | <a href="#">Certificate of Amendment of the Second Amended and Restated Certificate of Incorporation of BioScrip, Inc. dated November 30, 2016 (Incorporated by reference to Exhibit 3.1 to the Company's Form 8-K filed on December 2, 2016).</a>  |
| 3.4            | <a href="#">Certificate of Designations for Series A Convertible Preferred Stock (incorporated by reference to Exhibit 3.1 to the Company's Current Report on Form 8-K filed on March 10, 2015, SEC File Number 000-28740).</a>   |
| 3.5            | <a href="#">Certificate of Designations for Series B Convertible Preferred Stock (incorporated by reference to Exhibit 3.1 to the Company's Current Report on Form 8-K filed on June 13, 2016, SEC File Number 000-28740).</a>  |
| 3.6            | <a href="#">Certificate of Designations for Series C Convertible Preferred Stock (incorporated by reference to Exhibit 3.1 to the Company's Current Report on Form 8-K filed on June 14, 2016, SEC File Number 000-28740).</a>  |
| 3.7            | <a href="#">Certificate of Designations, Preferences, and Rights for Series D Junior Participating Preferred Stock (incorporated by reference to Exhibit 3.1 to the Company's Current Report on Form 8-K filed on August 12, 2016, SEC File Number 000-28740).</a>  |
| 3.8            | <a href="#">Amended and Restated By-Laws of the Company (incorporated by reference to Exhibit 3.2 to the Company's Current Report on Form 8-K filed on April 28, 2011, SEC File Number 000-28740).</a>  |
| 4.1            | <a href="#">Registration Rights Agreement, dated June 29, 2017, by and among the Company and the parties signatory thereto (incorporated by reference to Exhibit 4.2 to the Company's Current Report on Form 8-K filed on June 29, 2017, SEC File Number 001-11993).</a>  |
| 4.2            | <a href="#">Warrant Agreement, dated June 29, 2017, by and among the Company and the subscribers signatory thereto (incorporated by reference to Exhibit 4.1 to the Company's Current Report on Form 8-K filed on June 29, 2017, SEC File Number 001-11993).</a>  |
| 10.1           | <a href="#">2018 Equity Incentive Plan, dated May 3, 2018, (incorporated by reference to the Company's Proxy Statement filed on April 4, 2018, SEC File Number 001-11993).</a>  |
| 10.2           | <a href="#">Amendment, dated May 3, 2018, to the Employee Stock Purchase Plan (incorporated by reference to the Company's Proxy Statement filed on April 4, 2018, SEC File Number 001-11993).</a>   |
| 31.1           | <a href="#">Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.</a>  |
| 31.2           | <a href="#">Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.</a>  |
| 32.1           | <a href="#">Certification of Chief Executive Officer pursuant to 18 U.S. C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.</a>   |
| 32.2           | <a href="#">Certification of Chief Financial Officer pursuant to 18 U.S. C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.</a>   |
| 101.INS        | XBRL Instance Document  |
| 101.SCH        | XBRL Taxonomy Extension Schema Document   |
| 101.CAL        | XBRL Taxonomy Extension Calculation Linkbase Document   |
| 101.DEF        | XBRL Taxonomy Extension Definition Linkbase Document  |
| 101.LAB        | XBRL Taxonomy Extension Labels Linkbase Document  |
| 101.PRE        | XBRL Taxonomy Extension Presentation Linkbase Document  |

+ Certain schedules attached to the Home Solutions Agreement have been omitted pursuant to Item 601(b)(2) of Regulation S-K. The Company will furnish the omitted schedules to the Securities and Exchange Commission upon request by the Commission.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized, on August 7, 2018.

**BIOSCRIP INC.**

/s/ Stephen Deitsch

Stephen Deitsch

Chief Financial Officer and Treasurer (Principal Financial Officer and Duly Authorized Officer)

## CERTIFICATION PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Daniel E. Greenleaf, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of BioScrip, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 7, 2018

/s/ Daniel E. Greenleaf

Daniel E. Greenleaf, President, Chief Executive Officer  
and Principal Executive Officer



## CERTIFICATION PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Stephen M. Deitsch, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of BioScrip, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 7, 2018

/s/ Stephen M. Deitsch

Stephen M. Deitsch, Chief Financial Officer,  
Treasurer and Principal Financial Officer

**CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350**  
**AS ADOPTED PURSUANT TO**  
**SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report of BioScrip, Inc. (the "Company") on Form 10-Q for the quarter ended June 30, 2018, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Daniel E. Greenleaf, Chief Executive Officer of the Company, do hereby certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that to my knowledge:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: August 7, 2018

/s/ Daniel E. Greenleaf

Daniel E. Greenleaf, President, Chief Executive Officer  
and Principal Executive Officer

**CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350**  
**AS ADOPTED PURSUANT TO**  
**SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report of BioScrip, Inc. (the "Company") on Form 10-Q for the quarter ended June 30, 2018, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Stephen M. Deitsch, Chief Financial Officer of the Company, do hereby certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that to my knowledge:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: August 7, 2018

/s/ Stephen M. Deitsch  
Stephen M. Deitsch, Chief Financial Officer,  
Treasurer and Principal Financial Officer