## UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

## FORM 8-K

## CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) Macrh 11, 2011

**BIOSCRIP, INC.** (Exact name of Registrant as specified in its charter)

Delaware (State of Incorporation) 0-28740 (Commission File Number) 05-0489664 (I.R.S. Employer Identification No.)

100 Clearbrook Road, Elmsford, New York (Address of principal executive offices) 10523 (Zip Code)

Registrant's telephone number, including area code: (914) 460-1600

N/A (Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

## Item 2.02 Results of Operations and Financial Condition.

On March 11, 2011, BioScrip, Inc. (the "Company") issued a press release reporting its 2010 fourth quarter and year-end financial results. A copy of that press release is furnished with this Current Report on Form 8-K as Exhibit 99.1 and is incorporated herein by reference.

The press release includes certain non-GAAP financial measures as described therein. As required by Regulation G, reconciliation between any non-GAAP financial measures presented and the most directly comparable GAAP financial measures is also provided.

As provided in General Instruction B.2 to Form 8-K, the information furnished in this Item 2.02 and in Exhibit 99.1 hereto shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, nor shall it be deemed incorporated by reference in any filing with the Securities and Exchange Commission, except as shall be expressly provided by specific reference in such filing.

## Item 9.01 Financial Statements and Exhibits.

## (d) Exhibits

The following exhibits are being filed herewith:

Exhibit No.	Description
99.1	Press Release, dated March 11, 2011.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

By:

# **BIOSCRIP, INC.**

Date: March 16, 2011

/s/ Barry A. Posner

Barry A. Posner Executive Vice President, Secretary and General Counsel



#### BIOSCRIP REPORTS 2010 FOURTH QUARTER AND YEAR-END FINANCIAL RESULTS

**Elmsford, NY – March 11, 2011** – BioScrip, Inc. (Nasdaq: BIOS) today announced 2010 fourth quarter and year-end financial results. Fourth quarter revenue was \$450.4 million with a net loss of \$67.1 million, or \$1.25 per share, which included a deferred-tax asset valuation allowance expense of \$54.0 million and \$9.2 million of litigation, restructuring, integration, acquisition, severance and CAP bad debt expense. Adjusted EBITDA for the fourth quarter was \$1.0 million. For the year ended December 31, 2010, revenue was \$1.6 billion with a net loss of \$69.1 million, or \$1.37 per share. Adjusted EBITDA for the full year was \$49.2 million.

#### Fourth Quarter Highlights

- Revenue was \$450.4 million, an increase of \$108.8 million or 31.9% compared to prior year;
- Gross profit was \$72.6 million or 16.1% of sales, compared to \$41.9 million or 12.3% of sales in the prior year;
- Adjusted EBITDA generated by the segments before allocation of corporate expenses was \$21.4 million, as compared to \$14.5 million last year;
- Adjusted EBITDA of \$10.0 million, compared to \$3.6 million in the prior year;
- Net loss of \$67.1 million or \$1.25 per share, compared to prior year net income of \$40.7 million or \$0.99 per diluted share;
- · Amended credit facility to extinguish term debt in favor of a \$150.0 million revolver; and
- Reduced debt by \$12.1 million in the fourth quarter and in compliance with all debt covenants.

"2010 was a challenging year for BioScrip," said Rick Smith, President and Chief Executive Officer of BioScrip. "During the year, revenue and margins were impacted by pricing concessions on various specialty drugs, reimbursement pressures, the new industry-wide AWP standard and the overall impact of the weak economic environment. As a result, we commenced a strategic assessment of our business lines and overhead structure to position BioScrip for the future.

"At the beginning of the year, we acquired CHS, which has been seamlessly integrated. Through this acquisition, we enhanced our competitive position in Infusion and Home Health Services, giving us a foundation to expand our national footprint by increasing the number of our direct managed care relationships and solidifying those that already existed. As a result, BioScrip has greater access to a larger patient population from which to grow. We are entering 2011 with an enhanced strategic focus and have recently implemented initiatives to materially lower our corporate cost structure. We believe there are significant opportunities for BioScrip to improve operating performance and cash flow generation."

#### **Results of Operations**

#### Fourth Quarter 2010 versus Fourth Quarter 2009

Revenue for the fourth quarter of 2010 totaled \$450.4 million, compared to \$341.6 million for the same period a year ago, an increase of \$108.8 million or 31.9%, primarily as a result of the CHS acquisition. Pharmacy Services revenue for the fourth quarter of 2010 was \$337.8 million, compared to \$300.9 million for the prior year period, an increase of \$36.8 million or 12.2%. Infusion/Home Health Services revenue for the fourth quarter of 2010 was \$112.6 million compared to \$40.6 million in the prior year, an increase of \$72.0 million or 177.3%. CHS revenue contributed \$69.4 million during the fourth quarter of 2010. Excluding the CHS revenue, Infusion/Home Health Services revenue increased 6.3% or \$2.6 million.

Consolidated gross profit for the fourth quarter of 2010 was \$72.6 million, or 16.1% of revenue, compared to \$41.9 million, or 12.3% of revenue, for the fourth quarter of 2009. The increase in gross profit percentage from 2009 to 2010 was primarily the result of the CHS acquisition. Sequentially, consolidated gross profit margins declined 1.0% primarily as a result of the timing of certain vendor rebates and new managed care contracts that reduced gross margin, but are expected to further drive patient volume.

Fourth quarter 2010 operating loss was \$3.6 million, compared to an operating loss of \$0.7 million for the fourth quarter of 2009. Operating loss in the fourth quarter of 2010 included legal settlement expense of \$3.9 million; restructuring expense of \$3.5 million; CAP bad debt expense of \$1.3 million; and acquisition, integration and severance expenses of \$0.5 million, which on a combined basis totaled \$9.2 million of the fourth quarter 2010 operating loss.

During the fourth quarter of 2010, BioScrip generated \$21.4 million of segment Adjusted EBITDA, or 4.7% of total revenue, compared to \$14.5 million, or 4.2% of total revenue in the prior year. The Pharmacy Services segment generated \$9.6 million of segment Adjusted EBITDA, or 2.8% of segment revenue. This compares to \$11.2 million, or 3.7% of segment revenue in the prior year. The Infusion/Home Health segment generated \$11.8 million of Adjusted EBITDA, or 10.4% of segment revenue. This compares to \$3.2 million, or 7.9% of segment revenue in the prior year.

On a consolidated basis, BioScrip reported \$10.0 million of Adjusted EBITDA during the fourth quarter of 2010, or 2.2% of total revenue, compared to \$3.6 million, or 1.0% of total revenue, in the prior year. Consolidated Adjusted EBITDA excludes the impact of the \$9.2 million of charges noted above.

Interest expense in the fourth quarter of 2010 was \$8.1 million. The Company also incurred a \$9.6 million loss on extinguishment of debt related to the refinancing of the Company's credit facility in December 2010.

Additionally, the Company took a \$54.0 million non-cash charge to establish a full reserve against its deferred tax assets.

Net loss for the fourth quarter of 2010 was \$67.1 million, or \$1.25 per share, compared to net income of \$40.7 million, or \$0.99 per diluted share, in the prior year.

## Full Year 2010 versus Full Year 2009

Revenue for the year ended December 31, 2010, was \$1.6 billion compared to \$1.3 billion for the comparable period a year ago, for the reasons stated above. Pharmacy Services segment revenue for the year ended December 31, 2010, was \$1.3 billion compared to revenue of \$1.2 billion for the same period a year ago, an increase of \$80.1 million, or 6.8%. Infusion/Home Health Services segment revenue for the year ended December 31, 2010, was \$377.2 million, as compared to \$148.2 million for the same period a year ago, an increase of \$229.0 million, or 154.5%. CHS revenue contributed \$207.2 million for the year ended December 31, 2010. Excluding the CHS revenue, Infusion/Home Health Services segment revenue increased \$21.8 million, or 14.7% over the prior year.

Consolidated gross profit for the year ended December 31, 2010, was \$260.4 million compared to \$157.8 million for the same period a year ago, an increase of \$102.6 million, or 65.0%. Consolidated gross profit as a percentage of revenue for the year ended December 31, 2010 increased to 15.9%, compared to 11.9% for

the same period of 2009. The increase in gross profit percentage from 2009 to 2010 was primarily the result of the acquisition of CHS and purchasing synergies generated post-acquisition.

Consolidated operating profit for the year-ended December 31, 2010, was \$15.8 million, or 1.0% of total revenue, compared to \$15.5 million, or 1.2% of revenue, for the same period a year ago. Operating profit for the year ended December 31, 2010, reflects \$10.6 million of 2009 price concessions granted to a major customer and \$17.7 million of charges related to acquisition, integration and severance expenses, legal settlement expense, restructuring expense and CAP bad debt expense.

For the year ended December 31, 2010, BioScrip generated \$84.2 million of segment Adjusted EBITDA, or 5.1% of total revenue, compared to \$56.4 million, or 4.2% of total revenue, for the prior year period. The Pharmacy Services segment generated \$40.7 million of segment Adjusted EBITDA, or 3.2% of segment revenue, compared to \$45.8 million, or 3.9% of segment revenue, in the prior period. The Infusion/Home Health segment reported \$43.5 million of segment Adjusted EBITDA, or 11.5% of segment revenue, compared to \$10.6 million, or 7.2% of segment revenue, in the prior year.

On a consolidated basis, BioScrip reported \$49.2 million of Adjusted EBITDA for the year ended December 31, 2010, or 3.0% of total revenue, compared to \$25.7 million, or 1.9% of total revenue, in the prior year.

Interest expense for the year ended December 31, 2010, was \$27.6 million. The Company also incurred a \$9.6 million loss on extinguishment of debt related to the refinancing of the Company's credit facility in December 2010.

Income tax expense was \$47.7 million for the year ended December 31, 2010, on a pre-tax net loss of \$21.4 million. Income tax expense for the year included the establishment of a \$54.0 million valuation allowance recorded on deferred tax assets. The income tax benefit for the year ended December 31, 2009, was \$40.6 million, which included the reversal of the valuation allowance on deferred tax assets.

Net loss for the year ended December 31, 2010, was \$69.1 million, or \$1.37 per diluted share. This compares to net income of \$54.1 million, or \$1.36 per diluted share for the same period last year.

#### Liquidity

On March 25, 2010, after paying off the balance of its previous revolving credit facility, the Company entered into a credit agreement consisting of a \$100.0 million senior secured term loan facility and a \$50.0 million senior secured revolving credit facility. On December 28, 2010, the credit agreement was amended and restated, which resulted in a \$150 million senior secured revolving credit facility.

## **Conference Call**

BioScrip will host a conference call to discuss its fourth quarter 2010 financial results on March 11, 2011 at 8:30 a.m. Eastern Time. Interested parties may participate in the conference call by dialing 800-920-2968 (US), or 212-231-2906 (International), 5-10 minutes prior to the start of the call. A replay of the conference call will be available shortly after the call's conclusion for 48 hours by dialing 800-633-8284 (US), or 402-977-9140 (International), and entering conference call ID number 21511570. An audio web cast and archive of the conference call will also be available under the "Investor Relations" section of the BioScrip website at www.bioscrip.com.

#### About BioScrip, Inc.

BioScrip, Inc. (www.bioscrip.com) (Nasdaq: BIOS) is a national provider of specialty pharmacy and home care products and services that partners with patients, physicians, hospitals, healthcare payors and pharmaceutical manufacturers to provide clinical management solutions and delivery of cost-effective access to prescription medications. Our services are designed to improve clinical outcomes for chronic and acute healthcare conditions while controlling overall healthcare costs.

#### Forward Looking Statements – Safe Harbor

This press release may contain statements which constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including statements regarding the intent, belief or current expectations of the Company, its directors, or its officers with respect to the future operating performance of the Company, Investors are cautioned that any such forward-looking statements are not guarantees of future performance and involve risks and uncertainties, and that actual results may differ materially from those in the forward-looking statements as a result of various factors. Important factors that could cause such differences are described in the Company's periodic filings with the Securities and Exchange Commission.

#### **Reconciliation to Non-GAAP Financial Measures**

EBITDA or earnings before interest, taxes, depreciation and amortization ("EBITDA") and Adjusted EBITDA, which excludes equity-based compensation, acquisition, integration, severance, bad debt relating to CAP contract termination and legal settlement costs, are non-GAAP financial measures as defined under U.S. Securities and Exchange Commission Regulation G. As required by Regulation G, BioScrip has provided on Schedule 4 a reconciliation of this measure to the most comparable GAAP financial measure. The non-GAAP measure presented provides important insight into the ongoing operations and a meaningful benchmark to evidence the Company's continuing profitability trend.

## **Contacts:**

Sharon Stern or Meaghan Repko Joele Frank, Wilkinson Brimmer Katcher 212-335-4449

Lisa Wilson In-Site Communications, Inc. 917-543-9932

## Schedule 1

# **BIOSCRIP, INC**

# CONSOLIDATED BALANCE SHEETS

(in thousands, except for share amounts)

	Dece	December 31, 2010		December 31, 2009	
ASSETS					
Current assets					
Cash and cash equivalents	\$	-	\$	-	
Receivables, less allowance for doubtful accounts of \$18,720 and \$11,504					
at December 31, 2010 and December 31, 2009, respectively		193,722		151,113	
Inventory		66,509		51,256	
Deferred taxes		-		12,913	
Prepaid expenses and other current assets		16,696		3,999	
Total current assets		276,927		219,281	
Property and equipment, net		23,919		15,454	
Deferred taxes		-		26,793	
Goodwill		324,141		24,498	
Intangible assets, net		30,096		-	
Deferred financing costs		5,062		-	
Other non-current assets		3,841		1,194	
Total assets	\$	663,986	\$	287,220	
LIABILITIES AND STOCKHOLDERS' EQUITY					
Current liabilities					
Current portion of long-term debt	\$	81,352	\$	30,389	
Accounts payable		80,814		74,535	
Claims payable		3,037		4,068	
Amounts due to plan sponsors		19,781		4,938	
Contingent liability		4,328		-	
Accrued expenses and other current liabilities		37,478		14,273	
Total current liabilities		226,790		128,203	
Long-term debt, net of current portion		225,117		-	
Deferred taxes		9,140		-	
Other non-current liabilities		2,838		3,224	
Total liabilities		463,885		131,427	
Stockholders' equity					
Preferred stock, \$.0001 par value; 5,000,000 shares authorized;					
no shares issued or outstanding		-		-	
Common stock, \$.0001 par value; 125,000,000 shares authorized; shares issued:					
57,042,803 and 42,766,478, respectively; shares outstanding; 54,118,501 and					
39,675,865, respectively		6		4	
Treasury stock, shares at cost: 2,642,398 and 2,647,613, respectively		(10,496)		(10,367)	
Additional paid-in capital		368,254		254,677	
Accumulated deficit		(157,663)		(88,521)	
Total stockholders' equity		200,101		155,793	
Total liabilities and stockholders' equity	\$	663,986	\$	287,220	

# **BIOSCRIP, INC**

# CONSOLIDATED STATEMENTS OF OPERATIONS

(in thousands, except per share amounts)

	Three Months Ended December 31,			Year Ended December 31,				
		2010		2009		2010		2009
Revenue	\$	450,372	\$	341,551	\$	1,638,623	\$	1,329,525
Cost of revenue		377,780		299,603		1,378,206		1,171,703
Gross profit		72,592		41,948		260,417		157,822
% of Revenue		16.1%		12.3%		15.9%		11.9%
Operating expenses								
Selling, general and administrative expenses		60,029		37,611		207,007		131,946
Bad debt expense		6,801		3,226		19,337		8,636
Acquisition and integration expenses		424		1,774		7,118		1,774
Restructuring expense		3,495		-		3,495		-
Amortization of intangibles		1,577		-		3,773		-
Legal settlement		3,893				3,893		-
Total operating expense		76,219		42,611		244,623		142,356
% of Revenue		16.9%		12.5%		14.9%		10.7%
Income from operations		(3,627)		(663)		15,794		15,466
Interest expense, net		8,132		449		27,647		1,920
Loss on extinguishment of debt		9,561		-		9,561		-
(Loss) income before income taxes		(21,320)		(1,112)		(21,414)		13,546
Income tax expense (benefit)		45,747		(41,802)		47,728		(40,553)
Net (loss) income	\$	(67,067)	\$	40,690	\$	(69,142)	\$	54,099
					_		_	
Basic weighted average shares		53,764		39,513		50,374		38,985
Diluted weighted average shares		53,764		41,132		50,374		39,737
				,10				
Basic net (loss) income per share	\$	(1.25)	\$	1.03	\$	(1.37)	\$	1.39
Diluted net (loss) income per share	\$	(1.25)	\$	0.99	\$	(1.37)	\$	1.36
	4	(10)	4	0.00	÷	(1.57)	4	1.00

## **BIOSCRIP, INC** CONSOLIDATED STATEMENTS OF CASH FLOWS (in thousands)

		Ended nber 31,
	2010	2009
Cash flows from operating activities:		
Net (loss) income	\$ (69,142)	) \$ 54,099
Adjustments to reconcile net (loss) income to net cash		
provided by operating activities:		
Depreciation	8,556	5,033
Amortization of intangibles	3,773	-
Amortization of deferred financing costs	1,813	-
Change in deferred income tax	47,334	(40,517)
Excess tax benefits relating to employee stock compensation	-	(120)
Compensation under stock-based compensation plans	3,320	3,419
Loss on disposal of fixed assets	350	-
Loss on extinguishment of debt	9,561	-
Changes in assets and liabilities, net of acquired business:		
Receivables, net of bad debt expense	(4,321)	) 7,536
Inventory	(11,021)	) (6,029)
Prepaid expenses and other assets	(9,907)	
Accounts payable	2,944	
Claims payable	(1,030)	
Amounts due to plan sponsors	6,079	
Accrued expenses and other liabilities	(9,728)	
Net cash (used in) provided by operating activities	(21,419)	
Cash flows from investing activities:		
Purchases of property and equipment, net	(11,114)	) (5,739)
Cash consideration paid for Option Health earn-out	(1,00)	
Cash consideration paid to CHS, net of cash acquired	(92,464)	
Cash consideration paid to DS Pharmacy	(4,969)	
Net cash used in investing activities	(109,547)	
-	(105,547)	(3,733)
Cash flows from financing activities: Proceeds from new credit facility, net of fees paid to issuers	210,000	
	319,000	
Borrowings on line of credit	407,277	
Repayments on line of credit	(356,430)	
Repayments of capital leases	(84)	
Principal payments on CHS long-term debt, paid at closing	(128,952)	
Principal payments on long-term debt	(100,000)	
Repayment of note payable	(2,250)	
Deferred financing costs	(11,583)	,
Excess tax benefits relating to employee stock compensation	-	120
Net proceeds from exercise of employee stock compensation plans	4,116	
Surrender of stock to satisfy minimum tax withholding	(128)	) (119)
Net cash provided by (used in) financing activities	130,966	(17,006)
Net change in cash and cash equivalents	-	-
Cash and cash equivalents - beginning of period	-	-
Cash and cash equivalents - end of period	<u>\$                                    </u>	\$
DISCLOSURE OF CASH FLOW INFORMATION:		
Cash paid during the period for interest	\$ 20,116	\$ 1,918
Cash paid during the period for income taxes, net of refunds	\$ 445	\$ 741
Cash palu umnig me periou tor mcome taxes, net of fermitus	ş 445	φ /41

# **BIOSCRIP, INC**

# Reconciliation between GAAP and Non-GAAP Measures (unaudited and in thousands)

	Three Months December		Year Ended December 31,			
	2010	2009	2010	2009		
Results of Operations:						
Revenue:						
Infusion and Home Health Services	\$112,590	\$40,607	\$377,215	\$148,220		
Pharmacy Services	337,782	300,944	1,261,408	1,181,305		
Total	\$450,372	\$341,551	\$1,638,623	\$1,329,525		
Adjusted EBITDA by Segment before corporate overhead:						
Infusion and Home Health Services	\$11,758	\$3,222	\$43,460	\$10,642		
Pharmacy Services	9,607	11,234	40,727	45,755		
Total Segment Adjusted EBITDA	21,365	14,456	84,187	56,397		
	,	,	,			
Corporate overhead	(11,360)	(10,874)	(35,006)	(30,705)		
Consolidated Adjusted EBITDA	10,005	3,582	49,181	25,692		
Testavost sum anco mot	(0.122)	(440)	(27.6.47)	(1.020)		
Interest expense, net	(8,132)	(449)	(27,647)	(1,920)		
Loss on extinguishment of debt	(9,561) -	41.000	(9,561) -			
Income tax (expense) benefit	(45,747)	41,802	(47,728)	40,553		
Depreciation	(2,345)	(1,437)	(8,556)	(5,033)		
Amortization of intangibles	(1,577) -	(1.02.4)	(3,773) -			
Stock-based compensation expense	(594)	(1,034)	(3,320)	(3,419)		
Acquisition, integration and severance expenses	(469)	(1,774)	(7,608)	(1,774)		
Restructuring expense	(3,495) -		(3,495) -			
Bad debt expense related to contract termination	(1,259) -		(2,742) -			
Legal settlement	(3,893) -	¢ 40, 000	(3,893) -			
Net (loss) income	\$(67,067)	\$40,690	\$(69,142)	\$54,099		
Supplemental Operating Data						
Supplemental Operating Data Capital Expenditures:	<u></u>					
Infusion and Home Health Services	\$1,542	\$75	\$3,772	\$343		
Pharmacy Services	1,789	491	4,833	3,501		
Corporate unallocated	1,035	651	2,509	1,895		
	\$4,366	\$1,217	\$11,114	\$5,739		
Total	<u> </u>	ψ1,217	ψ11,114	ψ0,700		
Depreciation Expense:	¢1.000	<u> </u>	¢D 4C4	¢1 105		
Infusion and Home Health Services	\$1,083	\$281	\$3,464	\$1,185		
Pharmacy Services	995	902	4,014	2,852		
Corporate unallocated	267	254	1,078	996		
Total	\$2,345	\$1,437	\$8,556	\$5,033		
Total Assets						
Infusion and Home Health Services			\$442,496	\$56,399		
Pharmacy Services			145,650	135,698		
Corporate unallocated			75,840	95,123		
Total			\$663,986	\$287,220		
Goodwill						
Infusion and Home Health Services			\$299,643	\$-		
Pharmacy Services			24,498	24,498		
Total		_	\$324,141	\$24,498		