UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) October 30, 2024



OPTION CARE HEALTH, INC.

(Exact name of registrant as specified in its charter)

<u>Delaware</u> (State or other jurisdiction of incorporation) <u>001-11993</u> (Commission File Number) <u>05-0489664</u> (IRS Employer Identification Number)

3000 Lakeside Dr. Suite 300N, Bannockburn, IL 60015 (Address of principal executive offices)

(Registrant's telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

U Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company \square

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. []

Securities registered pursuant to Section 12(b) of the Act:

Title of each Class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, \$0.0001 par value per share	OPCH	Nasdaq Global Select Market

Item 2.02. Results of Operations and Financial Condition.

On October 30, 2024, Option Care Health, Inc. issued a press release reporting its third quarter 2024 financial results. A copy of the press release is furnished with this Form 8-K and attached hereto as Exhibit 99.1.

The press release includes certain non-GAAP financial measures described therein. Reconciliation between any non-GAAP financial measures presented and the most directly comparable GAAP financial measures is also provided.

The information in this Form 8-K and the Exhibit attached hereto shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act") or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act, except as expressly set forth by specific reference in such filing.

Item 9.01. Financial Statements and Exhibits.

(d) Exhibits

Exhibit No.	Description
<u>99.1</u>	Press release dated October 30, 2024

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Option Care Health, Inc.

Date: October 30, 2024

By: /s/ Michael Shapiro

Michael Shapiro Chief Financial Officer

Exhibit 99.1



OPTION CARE HEALTH ANNOUNCES FINANCIAL RESULTS FOR THE THIRD QUARTER ENDED SEPTEMBER 30, 2024

BANNOCKBURN, IL., October 30, 2024 - Option Care Health, Inc. (the "Company" or "Option Care Health") (Nasdaq: OPCH), the nation's largest independent provider of home and alternate site infusion services, announced today financial results for the third quarter ended September 30, 2024.

Third Quarter 2024 Financial Results and Highlights

- Net revenue of \$1,278.5 million, up 17.0% compared to \$1,093.0 million in the third quarter of 2023
- Gross profit of \$256.7 million, or 20.1% of net revenue, up 1.0% compared to \$254.3 million, or 23.3% of net revenue, in the third quarter of 2023
- Net income of \$53.9 million, or \$0.31 diluted earnings per share, down 4.3% compared to net income of \$56.3 million, or \$0.31 diluted earnings per share, in the third quarter of 2023
- Adjusted net income of \$70.7 million, or \$0.41 adjusted diluted earnings per share, down 3.2% compared to adjusted net income of \$73.1 million, or \$0.40 adjusted diluted earnings per share, in the third quarter of 2023
- Adjusted EBITDA of \$115.6 million, up 5.3% compared to \$109.8 million in the third quarter of 2023
- Cash flow from operations of \$160.4 million, compared to \$61.0 million in the third quarter of 2023
- Cash and cash equivalents balance of \$483.0 million at the end of the third quarter of 2024
- Repurchased approximately \$41.9 million of stock in the third quarter of 2024

John C. Rademacher, President and Chief Executive Officer, commented, "Once again, the Option Care Health team continued to perform and to focus on delivering extraordinary care to our patients in the face of several unique challenges in the third quarter as throughout 2024. I am proud of how our team responded to both natural disasters and recovery efforts, along with the strong third quarter financial results. The team remains resilient and focused on executing on our 2024 commitments by providing consistent high-quality care to our patients and reliable partnership to our referral sources."

Option Care Health announced that it has experienced supply chain disruption related to the production of intravenous solution bags as a result of the aftermath of Hurricane Helene, which continues to impact its ability to support existing and new patients, primarily within its portfolio of acute therapies. The Company continues to monitor the situation closely and collaborate with manufacturers and distributors to secure available inventory. Based on current circumstances, the Company expects that the disruption will negatively impact the fourth quarter financial results and is considered in its updated 2024 guidance. At this point, Option Care Health is not in a position to provide specific expectations on the timing of ultimate resolution of this supply chain impact on its results.

Updated Full Year 2024 Financial Guidance

For the full year 2024, Option Care Health now expects to generate:

- Net revenue of \$4.9 billion to \$4.95 billion
- Adjusted EBITDA of \$438 million to \$443 million
- · Cash flow from operations of at least \$300 million, consistent with previous guidance
- Effective tax rate of 26% 28%, consistent with previous guidance
- Net interest expense of approximately \$55 million to \$60 million, consistent with previous guidance

Conference Call

Option Care Health will host a conference call to discuss its third quarter 2024 financial results later today at 8:30 a.m. ET. The conference call can be accessed via a live audio webcast that will be available online at https://investors.optioncarehealth.com. A replay of the call will be available via webcast for on-demand listening shortly after the completion of the call, at the same web link, and will remain available for approximately 90 days.

About Option Care Health

Option Care Health is the nation's largest independent provider of home and alternate site infusion services. With over 7,500 team members including more than 4,500 clinicians, we work compassionately to elevate standards of care for patients with acute and chronic conditions in all 50 states. Through our clinical leadership, expertise and national scale, Option Care Health is reimagining the infusion care experience for patients, customers and team members. To learn more, please visit our website at <u>OptionCareHealth.com</u>.

Investor Contacts

Mike Shapiro Chief Financial Officer T: (312) 940-2538 mike.shapiro@optioncare.com

Forward-Looking Statements - Safe Harbor

This press release may contain "forward-looking statements" within the meaning of the safe harbor provisions of the U.S. Private Securities Litigation Reform Act of 1995. Forward-looking statements can be identified by words such as: "anticipate," "intend," "plan," "believe," "project," "estimate," "expect," "may," "should," "will" and similar references to future periods. Examples of forward-looking statements include, among others, statements we may make regarding future revenues, future earnings, regulatory developments, market developments, new products and growth strategies, integration activities and the effects of any of the foregoing on our future results of operations or financial conditions.

Forward-looking statements are neither historical facts nor assurances of future performance. Instead, they are based only on our current beliefs, expectations and assumptions regarding the future of our business, future plans and strategies, projections, anticipated events and trends, the economy and other future conditions. Because forward-looking statements relate to the future, they are subject to inherent uncertainties, risks and changes in circumstances that are difficult to predict and many of which are outside of our control. Our actual results and financial condition may differ materially from those indicated in the forward-looking statements. Important factors that could cause our actual results and financial condition to differ materially from those indicated in the forward-looking statements include, among others, the following: changes in laws and regulations applicable to our business model; changes in market conditions and receptivity to our services and offerings; pending and future litigation; potential liability for claims not covered by insurance; and loss of relationships with managed care organizations and other non-governmental third party payers. For a detailed discussion of the risk factors that could affect our actual results, please refer to the risk factors identified in our SEC reports as filed with the SEC.

Any forward-looking statement made by us in this press release is based only on information currently available to us and speaks only as of the date on which it is made. We undertake no obligation to publicly update any forward-looking statement, whether written or oral, that may be made from time to time, whether as a result of new information, future developments or otherwise.

Note Regarding Use of Non-GAAP Financial Measures

In addition to reporting financial information in accordance with generally accepted accounting principles (GAAP), the Company is also reporting Adjusted net income, Adjusted EBITDA and Adjusted earnings per share ("Adjusted EPS"), which are non-GAAP financial measures. These adjusted measures are not measurements of financial performance under GAAP and should not be used in isolation or as a substitute or alternative to net income, earnings per share, or any other performance measure derived in accordance with GAAP, or as a substitute or alternative to cash flow from operating activities or a measure of the Company's liquidity. In addition, the Company's definitions of Adjusted net income, Adjusted EBITDA, and Adjusted EPS may not be comparable to similarly titled non-GAAP financial measures reported by other companies. As defined by the Company: (i) Adjusted net income represents net income before intangible asset amortization expense, stock-based compensation expense, and restructuring, acquisition, integration and other expenses, net of tax adjustments (ii) Adjusted EBITDA represents net income before net interest expense, income tax expense, depreciation and amortization, stock-based compensation expense, loss on extinguishment of debt, and restructuring, acquisition, integration and other expenses, and (iii) Adjusted earnings per share represents Adjusted net income divided by weighted average common shares outstanding, diluted. As part of restructuring, acquisition, integration and other expenses, the Company may incur significant charges such as the write down of certain long-lived assets, temporary redundant expenses, professional fees, certain litigation expenses and reserves related to acquired businesses, potential retention and severance costs and potential accelerated payments or termination costs for certain of its contractual obligations. Management believes that these adjusted measures provide useful supplemental information regarding the performance of Option Care Health's business operations and facilitate comparisons to the Company's historical operating results. We have not reconciled Adjusted EBITDA guidance to net income as management believes creation of this reconciliation would not be practicable due to the uncertainty regarding, and potential variability of, material reconciling items. Full reconciliations of each adjusted measure to the most comparable GAAP financial measure are set forth below.

OPTION CARE HEALTH, INC. CONDENSED CONSOLIDATED BALANCE SHEETS (IN THOUSANDS)(UNAUDITED)

		eptember 30, 2024	De	December 31, 2023		
ASSETS		<u> </u>				
CURRENT ASSETS:						
Cash and cash equivalents	\$	483,026	\$	343,849		
Accounts receivable, net		428,951		377,658		
Inventories		310,599		274,004		
Prepaid expenses and other current assets		98,798		98,744		
Total current assets		1,321,374		1,094,255		
NONCURRENT ASSETS:						
Property and equipment, net		125,911		120,630		
Intangible assets, net		17,768		20,092		
Referral sources, net		291,839		315,304		
Goodwill		1,540,246		1,540,246		
Other noncurrent assets		130,589		126,508		
Total noncurrent assets		2,106,353		2,122,780		
TOTAL ASSETS	\$	3,427,727	\$	3,217,035		
LIABILITIES AND STOCKHOLDERS' EQUITY						
CURRENT LIABILITIES:						
Accounts payable	\$	591,971	\$	426,513		
Other current liabilities		171,253		191,796		
Total current liabilities		763,224		618,309		
NONCURRENT LIABILITIES:						
Long-term debt, net of discount, deferred financing costs and current portion		1,105,106		1,056,650		
Other noncurrent liabilities		133,166		120,404		
Total noncurrent liabilities		1,238,272		1,177,054		
Total liabilities		2,001,496		1,795,363		
STOCKHOLDERS' EQUITY		1,426,231		1,421,672		
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$	3,427,727	\$	3,217,035		

Schedule 1

OPTION CARE HEALTH, INC. CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS (IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)(UNAUDITED)

	Th	Three Months Ended September 30,			Nine Months Ended September 30,			
		2024		2023		2024		2023
NET REVENUE	\$	1,278,546	\$	1,093,014	\$	3,651,784	\$	3,177,934
COST OF REVENUE		1,021,797		838,748		2,907,170		2,443,834
GROSS PROFIT		256,749		254,266		744,614		734,100
OPERATING COSTS AND EXPENSES:								
Selling, general and administrative expenses		156,999		158,214		465,524		459,644
Depreciation and amortization expense		14,659		15,005		44,294		44,417
Total operating expenses		171,658		173,219		509,818		504,061
OPERATING INCOME		85,091		81,047		234,796		230,039
OTHER INCOME (EXPENSE):								
Interest expense, net		(12,345)		(11,786)		(38,150)		(38,816)
Other, net		808		824		5,904		88,594
Total other (expense) income		(11,537)		(10,962)		(32,246)		49,778
INCOME BEFORE INCOME TAXES		73,554		70,085		202,550		279,817
INCOME TAX EXPENSE		19,698		13,783		50,860		69,904
NET INCOME	\$	53,856	\$	56,302	\$	151,690	\$	209,913
Earnings per share, basic	\$	0.32	\$	0.31	\$	0.88	\$	1.17
Earnings per share, diluted	\$	0.31	\$	0.31	\$	0.87	\$	1.16
Weighted average common shares outstanding, basic		170,636		178,826		172,490		179,956
Weighted average common shares outstanding, diluted		171,941	_	180,528		173,848		181,286

OPTION CARE HEALTH, INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (IN THOUSANDS)(UNAUDITED)

	Nine Months Ended Septembe			
	2024	2023		
CASH FLOWS FROM OPERATING ACTIVITIES:				
Net income	\$ 151,690 \$	209,913		
Adjustments to reconcile net income to net cash provided by operations:				
Depreciation and amortization expense	46,029	46,423		
Other non-cash adjustments	54,926	54,259		
Changes in operating assets and liabilities:				
Accounts receivable, net	(51,293)	(5,075		
Inventories	(36,595)	(28,362		
Accounts payable	164,754	50,726		
Accrued compensation and employee benefits	(31,673)	4,197		
Prepaid expenses and other current assets	(3,175)	3,197		
Other	(7,393)	(14,952		
Net cash provided by operating activities	287,270	320,320		
CASH FLOWS FROM INVESTING ACTIVITIES:				
Acquisition of property and equipment	(25,266)	(21,981		
Business acquisitions, net of cash acquired	_	(12,855		
Other investing activities	—	(5,889		
Net cash used in investing activities	(25,266)	(40,725		
CASH FLOWS FROM FINANCING ACTIVITIES:				
Purchase of company stock	(160,122)	(175,108		
Proceeds from issuance of debt	49,959	_		
Other financing cash flows	(12,664)	(12,190		
Net cash used in financing activities	(122,827)	(187,298		
NET INCREASE IN CASH AND CASH EQUIVALENTS	139,177	92,303		
Cash and cash equivalents - beginning of the period	343,849	294,186		
CASH AND CASH EQUIVALENTS - END OF PERIOD	\$ 483,026 \$	386,489		

OPTION CARE HEALTH, INC. QUARTERLY RECONCILIATION BETWEEN GAAP AND NON-GAAP MEASURES (IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)(UNAUDITED)

	Т	Three Months Ended September 30,			Nine Months Ended September 30,			
	2024		2023		2024		2023	
Net income	\$	53,856	\$	56,302	\$	151,690	\$	209,913
Interest expense, net		12,345		11,786		38,150		38,816
Income tax expense		19,698		13,783		50,860		69,904
Depreciation and amortization expense		15,227		15,622		46,029		46,423
EBITDA		101,126		97,493		286,729		365,056
EBITDA adjustments								
Stock-based incentive compensation		10,407		9,235		27,620		22,908
Loss on extinguishment of debt		—		—		377		_
Restructuring, acquisition, integration and other (1)		4,050		3,029		7,504		(74,383)
Adjusted EBITDA	\$	115,583	\$	109,757	\$	322,230	\$	313,581
Net income	\$	53,856	\$	56,302	\$	151,690	\$	209,913
Intangible asset amortization expense		8,596		8,641		25,809		25,752
Stock-based incentive compensation		10,407		9,235		27,620		22,908
Restructuring, acquisition, integration and other (1)		4,050	_	3,029		7,504		(74,383)
Total pre-tax adjustments		23,053		20,905		60,933		(25,723)
Tax adjustments (2)		(6,178)		(4,118)		(15,294)		6,431
Adjusted net income	\$	70,731	\$	73,089	\$	197,329	\$	190,621
Earnings per share, diluted	\$	0.31	\$	0.31	\$	0.87	\$	1.16
Adjusted earnings per share, diluted	\$	0.41	\$	0.40	\$	1.14	\$	1.05
Weighted average common shares outstanding, diluted		171,941		180,528		173,848		181,286

(1) Restructuring, acquisition, integration and other for the nine months ended September 30, 2023 includes the Amedisys merger termination fee, net of merger-related expenses

(2) Tax adjustments for the three and nine months ended September 30, 2024 and 2023 includes the estimated income tax effect on non-GAAP adjustments based on the effective tax rate